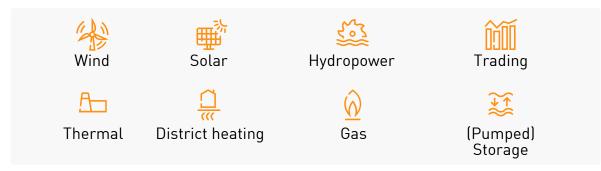


# EnBW – one of the leading integrated utilities in Europe, uniquely positioned across the entire energy value chain



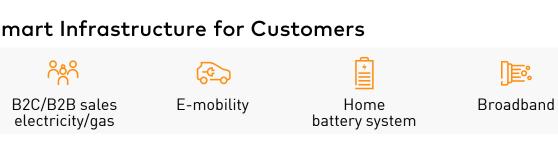
#### Sustainable Generation Infrastructure



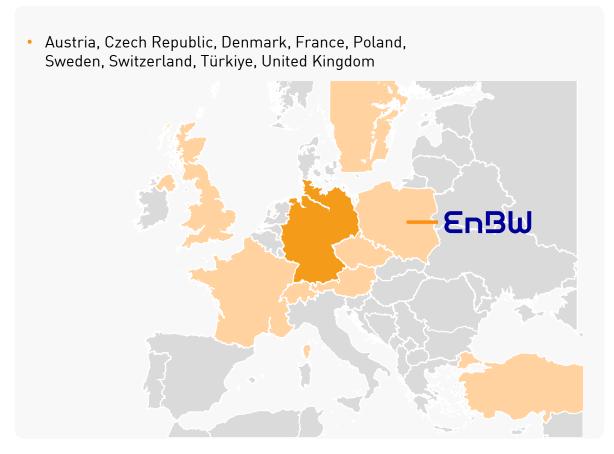
## System Critical Infrastructure



#### **Smart Infrastructure for Customers**



#### Regional footprint in our core market Germany and beyond



## Key credit strengths and reasons to invest





#### Integrated portfolio approach

• Enables us to respond flexibly to market changes and external challenges



#### Stable & strong government-related shareholder base

 >93% of share capital constantly held by Baden-Wuerttemberg (Germany's third-largest state) and OEW (an association of counties)



#### High share of low-risk business (70% and more)

 71% in FY2024 in line with our target 2024-30: ≥70% share of regulated grids and contracted or guaranteed renewables earnings



### Attractive energy transition investment

• >€40 bn of gross investments 2024-2030 with >85% taxonomy-aligned capex focusing on renewables and grids



#### Solid financial performance

• Fully delivered on our FY24 earnings guidance and laying the foundation for further earnings growth with significant investments (€>6 bn in FY24)



### Prudent hedging & PPAs strategy

• Locking in margin up to three years in advance in addition to natural hedge between own generation and sales; proven green PPAs experience



#### Strong balance sheet

 Commitment to strong capital structure and solid investment grade ratings with strict balance sheet management



#### Strong ESG focus

• Significant progress in decarbonization; clear path with validated SBTi emission reduction targets; ~60% of generation portfolio green

# Sustainably strong earnings support reaching the strategic target by 2030



#### FY 2024

Revenues: €34.5 bn

• Retained cash flow: €2.3 bn

Gross investments: €6.2 bn

Taxonomy-aligned

capex: **89%** 

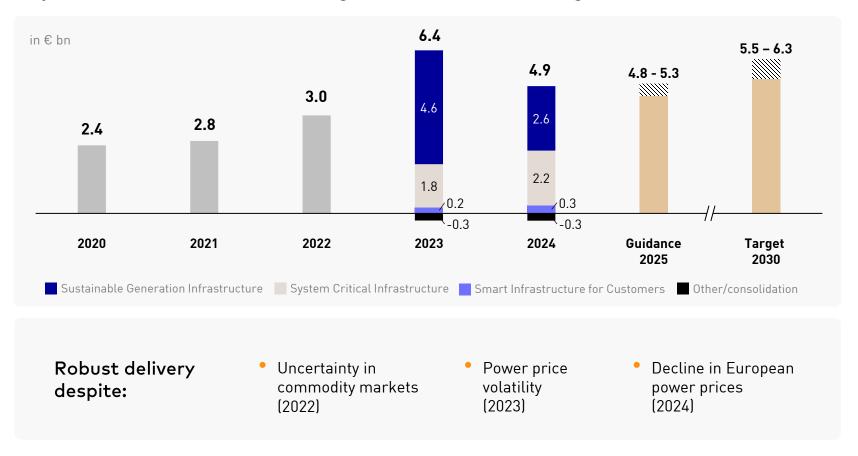
Net debt: **€14.2 bn** 

Credit ratings: A- (S&P)

Baa1 (Moody's)

• ESG ratings: AA (MSCI), A- (CDP)

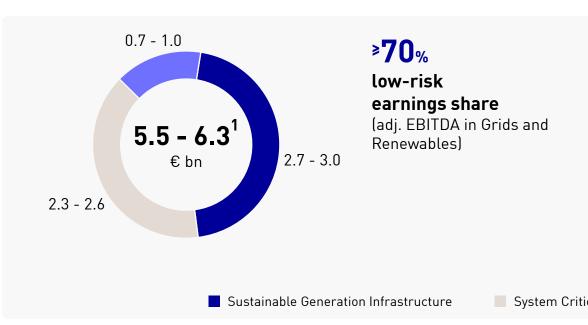
## Adj. EBITDA (2020-2024) with guidance 2025 and target 2030



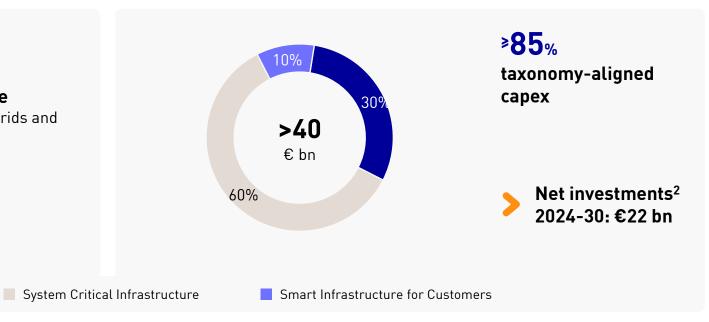
# Outlook 2030: Integrated setup with profitable growth while building a sustainable future



### Adj. EBITDA target 2030



#### Gross investments 2024-30

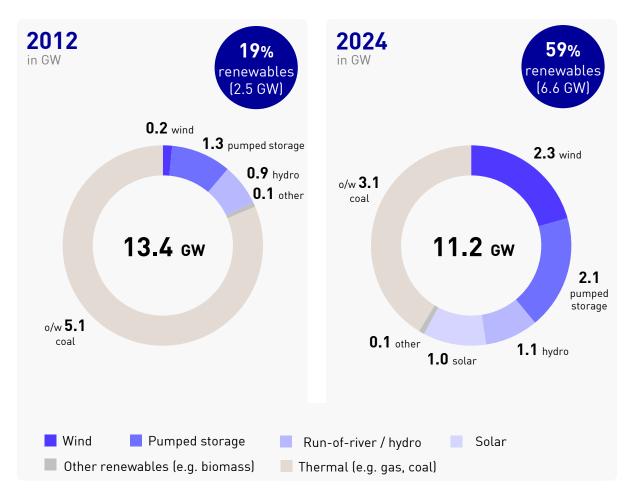


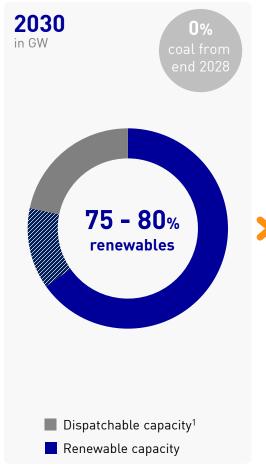


- Expansion of renewable energies from ~6.6 GW (2024) to 10 11.5 GW
- Reduction of CO<sub>2</sub> intensity from 272 g/kWh (2024) to 90 110 g/kWh

# Fundamental transformation of EnBW's generation portfolio







- Clear decarbonization path aligned with 1.5°C pathway; -70% scope 1&2 emissions reduction target by 2030 validated by SBTi in 2023
- Renewable portfolio increases to 10 11.5 GW by 2030
- Coal-free in 2028; thermal generation is gas-based
- Switch to climate-neutral hydrogen as soon as available
- Almost zero emissions subsequently achieved in the power plant portfolio

<sup>&</sup>lt;sup>1</sup> Thermal dispatchable capacity: Pumped storage with and without natural flow of water; H<sub>2</sub>-ready gas-fired power plants.



# Segment overview

# Balanced and diversified business portfolio along the entire value chain







# Sustainable Generation Infrastructure

- Power generation: wind, solar, hydro, pumped storage, gas, coal
- District heating
- Gas storage
- Energy trading

Adj. EBITDA share<sup>1</sup>





# System Critical Infrastructure

- Transmission grid for electricity and gas
- Distribution grid for electricity and gas
- Water supply

Adj. EBITDA share<sup>1</sup>





# Smart Infrastructure for Customers

- Sales of electricity and gas
- E-mobility
- Home battery storage
- Broadband

Adj. EBITDA share<sup>1</sup>









Adj. EBITDA share









### Renewable Energies (2024)

59% (6.6 GW)

63% (~15 TWh)

installed capacity 2024

generation output 2024

75-80% (10 – 11.5 GW)

1.6 GW

target 2030

under construction

>25 GW

wind/solar portfolio



Adj. EBITDA 2024: €1.2 bn; capex 2024: €1.4bn



### Thermal Generation (2024)

41% (4.6 GW)

37% (8.6 TWh)

installed capacity 2024

generation output 2024

28% (3.1 GW)

4%

coal-based capacity 2024 coal-based revenues 2024

1.8 GW

reserve system-critical power plants<sup>1</sup>

2028

~mid-2030s

coal phase-out

switch to H<sub>2</sub>





## **Energy Trading (2024)**

#### Hedging

- Risk mitigating hedging strategy focused on reducing the earnings impact from price fluctuations
- Sales contracts closed on back-to-back basis

Hedge levels:

· >95%

2025

**50 - 80%** 2026

**20 - 50%** 2027

#### **Further activities**

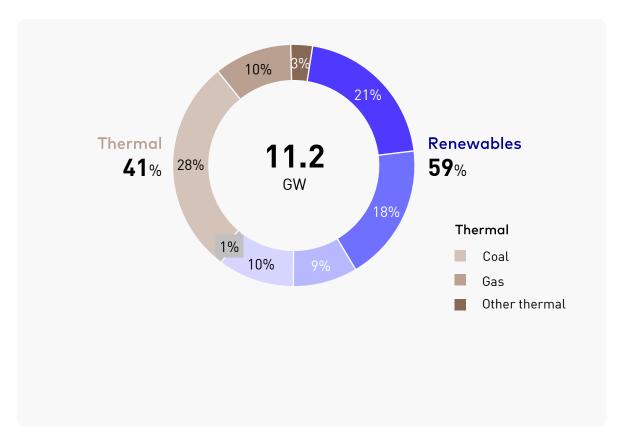
- PPAs, direct marketing, guarantees of origin
- Exclusive offtake rights for LNG/ H<sub>2</sub> /green ammonia

Adj. EBITDA 2024: €1.4 bn; capex 2024: €0.8bn

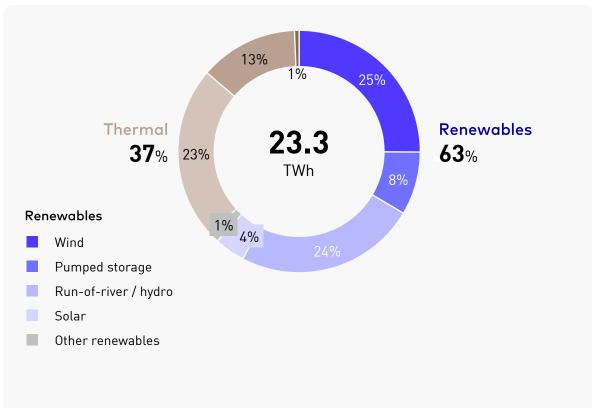




## Installed generation capacity 2024



## Power generation 2024





### Our offshore wind platform in 2024



#### He Dreiht (under construction)



- Construction well on track with all 64 foundations in only 3 months installed; COD end of 2025
- More than half of capacity secured via PPAs

#### **Dreekant** (site secured)

- 1 GW secured in the 2024 German auction
- Development activities started incl. work on approval documents

#### Mona and Morgan (under development)

- 3 GW sea bed leases secured
- Grid connection agreements signed, tendering for all key compontents ongoing
- Morven (under development)
  - 2.9 GW sea bed leases secured; development ongoing

(3)

(1)



### Our flexible new-build power assets essential for security of supply





#### Flexible merchant fuel switch power plants

- 3 H<sub>2</sub>-ready dispatchable CCGTs with 1.5 GW in total
- All under construction with first COD in 2025
- Immediate 55% carbon reduction with switch to natural gas



#### Grid stabilization power plant Marbach

- 300 MW, started operation recently
- Delivers full power in under 30 minutes upon request of TSO
- Serves exclusively to ensure continual grid stability



#### Large-scale battery storage Marbach

- Cobalt-free battery storage contributes to security of supply
- Total capacity of 100 MWh
- COD 2025/26



#### Grid booster Kupferzell<sup>1</sup>

- One of the largest grid battery storage systems in the world with 250 MW in 1 sec for 1h in the event of a failure in transmission grid
- COD 2025



# **System Critical Infrastructure**





Adj. EBITDA share



## Our electricity and gas grid business at a glance



Overview

~180,000 km power & gas grids

TSO players

**12** DSO players

~780
electricity & gas
concessions of
Netze BW (our DSO)



**Financials** 

**€2.2** bn adj. EBITDA 2024

~46% adj. EBITDA share

**€3.3** bn capex 2024

**12,811** employees



Highlight projects

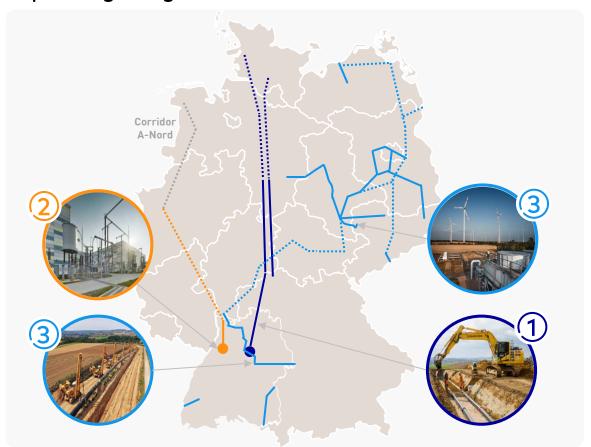
>1,200 km main electricity grids projects in execution **SuedLink** key electricity HVDC transmission line Ultranet
new electricity
HVDC transmission
line

Hydrogen core grid national transport infrastructure

# System Critical Infrastructure



## Expanding our grid infrastructure for secure and affordable supply by minimizing the need for redispatch



#### SuedLink<sup>1</sup> (under construction)



- One of the largest energy infrastructure projects in Germany
- 700 km, 100% underground, high-voltage
- Transmits 2 x 2 GW of wind power
- ~130 km currently under construction; COD 2028

#### **Ultranet**<sup>1</sup> (under construction)



- 340 km, 100% overhead, high-voltage
- Transmits 2 GW of wind power
- Converter, first of its kind in Germany, already in use
- >40 km under construction; COD 2026

# 100% H<sub>2</sub>-ready pipelines as part of Germany-wide H<sub>2</sub> core grid (under construction)



- **South Germany (SEL)<sup>2</sup>:** central 250km H<sub>2</sub> supply artery in Germany's southwest once it switches to hydrogen
- Central Germany<sup>2</sup>: first 600 km H<sub>2</sub> network connecting chemical and industrial centers
- **North-South (Flow)**<sup>2</sup>: 1,600 km in total to connect production centers and import corridors with major consumption regions



# **Smart Infrastructure for Customers**





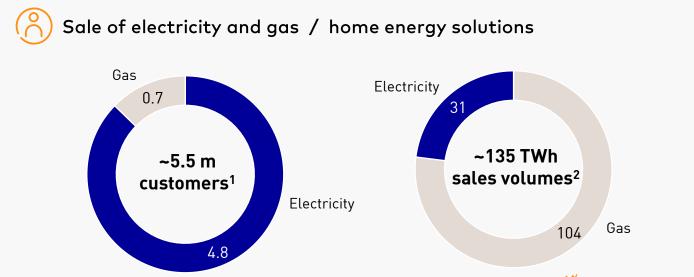












### E-mobility (2024)

#### >6,000

Fast-charging points in Germany 2024

#### >3 m

Downloads of EnBW mobility+ app

#### >800,000

Charging-points across Europe (roaming)

#### 2024

EBITDA break-even

**20%** DC market share<sup>3</sup>

Adj. EBITDA 2024: €324 m; capex 2024: €0.6 bn

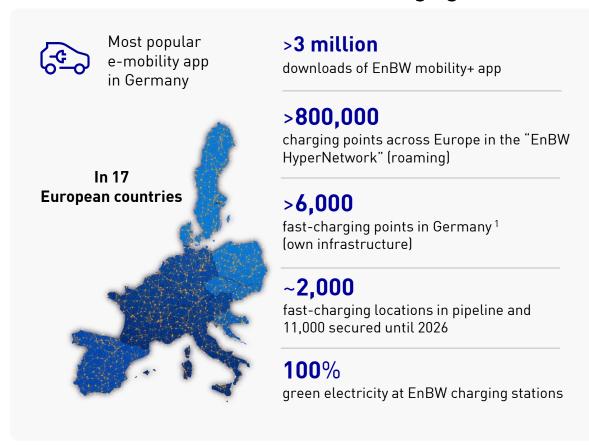
<sup>/ૄ</sup> 



# **Smart Infrastructure for Customers**

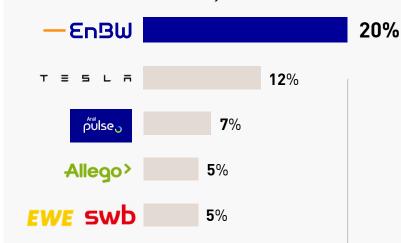


### EnBW is market leader in EV fast-charging



## What makes us unique

- EBITDA break-even in 2024
- Ranked as the winner in consumer tests as Germany's largest and best electromobility supplier and rated as VERY GOOD as a charging network operator for the third time in a row
- Market share in Germany<sup>2</sup>



**97**%

area coverage of EnBW fast-chargers within a 50 km radius

<sup>&</sup>lt;sup>1</sup> As of December 2024. I <sup>2</sup> Share by number of CCS LP, min. 50 kW, Germany, as of January 2024, goingelectric.de.



# Funding

# Diversified funding strategy



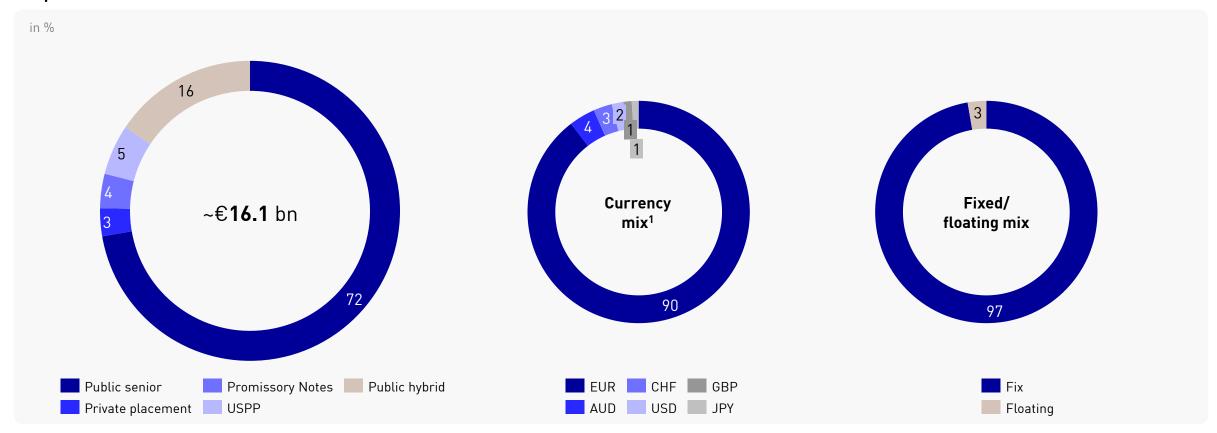
(2)	Funding volumes	<b>€2.5</b> - <b>3</b> bn p.a. on average	<ul> <li>Refinancing of maturing liabilities</li> <li>Funding of corporate growth</li> </ul>
	Tenors	up to <b>30</b> years	<ul> <li>EnBW's assets are typically characterized by long life cycles</li> <li>Decision based on market demand, maturity profile &amp; interest levels</li> </ul>
•	Green financing	Outstanding green bonds totalling € <b>7.8</b> bn¹	<ul> <li>First green bond issued in 2018</li> <li>Target 2030: At least 85% of all new issues to be sustainable</li> <li>Green Financing Framework use of proceeds 100% environmentally sustainable</li> </ul>
<u>~~</u>	Currencies	EUR, CHF, USD, AUD, GBP & JPY outstanding	<ul> <li>Main focus EUR but also AUD, CHF, GBP, JPY &amp; USD</li> <li>Flexible use of cross-currency opportunities</li> </ul>
X	Diversification	in instruments, currencies & markets	<ul> <li>Bonds, promissory notes, USPP</li> <li>Exploring new markets and broadening investor base</li> <li>Public offerings &amp; private placements</li> </ul>

<sup>1</sup> As of March 2025.

## Well-diversified debt instruments

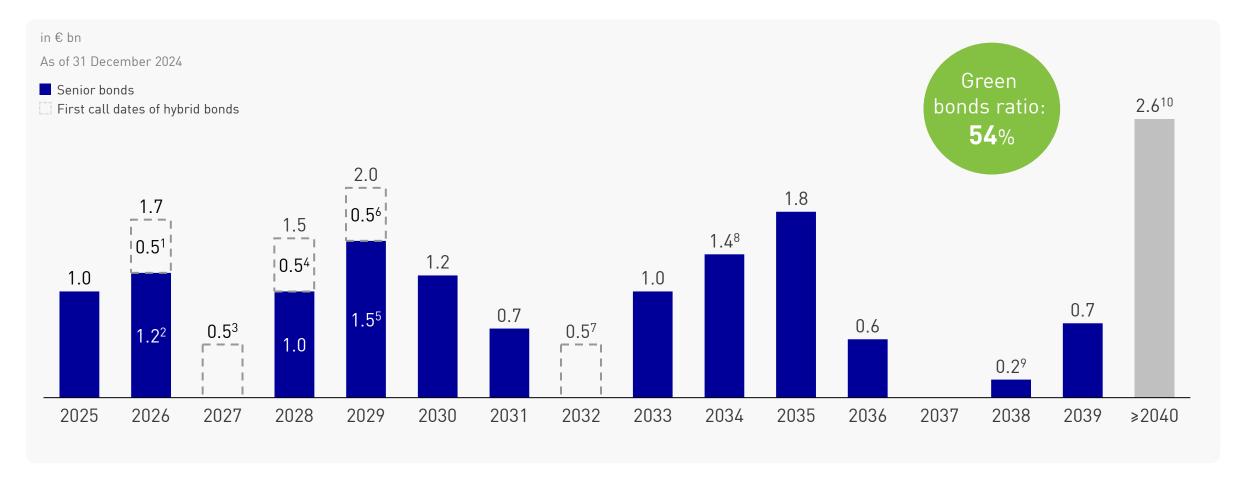


## Capital market debt



## Maturities of EnBW's bonds





<sup>&</sup>lt;sup>1</sup> First call date: green hybrid maturing in 2080. | <sup>2</sup> Includes CHF 165 m, converted as of 31 December 2024. | <sup>3</sup> First call date: green hybrid maturing in 2079. | <sup>4</sup> First call date: green hybrid maturing in 2081. | <sup>5</sup> Includes CHF 245 m, converted as of 31 December 2024 and AUD 350 m (swap in € at issuance). | <sup>6</sup> First call date: green hybrid maturing in 2084. | <sup>7</sup> First call date: hybrid maturing in 2081. | <sup>8</sup> Includes AUD 650 m (swap in € at issuance). | <sup>9</sup> JPY 20 bn (swap in € at issuance). | <sup>10</sup> Includes €2,500 m hybrids (final maturities; first call dates included in the chart) and €125 m senior bonds.

# Credit ratings and major sustainability ratings<sup>1</sup>





























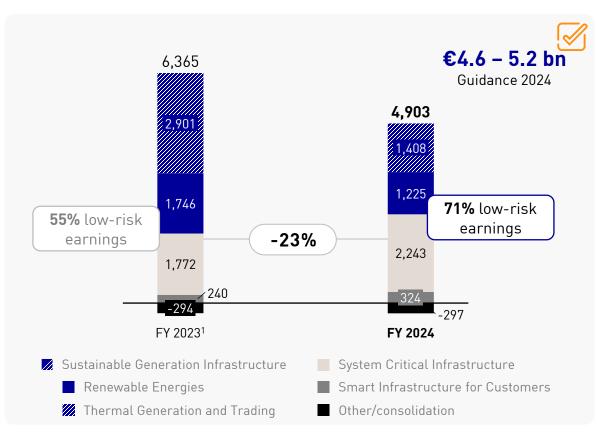
# FY 2024 overview

# Adjusted EBITDA meets expectations in a back-to-normal market environment



## Adjusted EBITDA

in € m



## Renewable Energies

 Pumped storage earnings contribution below exceptionally high level in the previous year

#### Thermal Generation and Trading

- Return to normalized earnings with reduced volatility in energy markets

#### Transmission and distribution grids

+ Higher earnings driven by increased grid investments

#### Customer business

+ Retail business improves after last year's negative effect

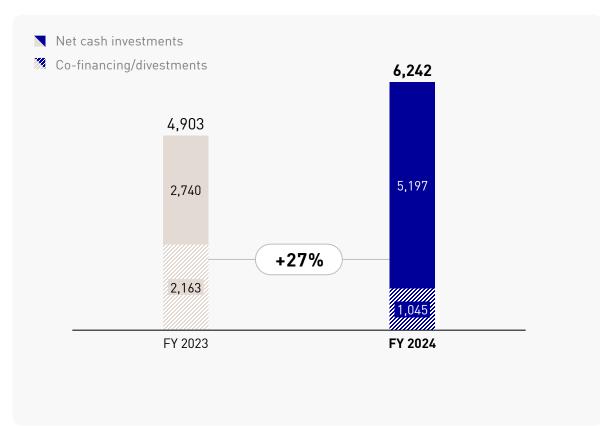
<sup>1</sup> Previous year's figures restated.

## Capturing growth opportunities through high investments

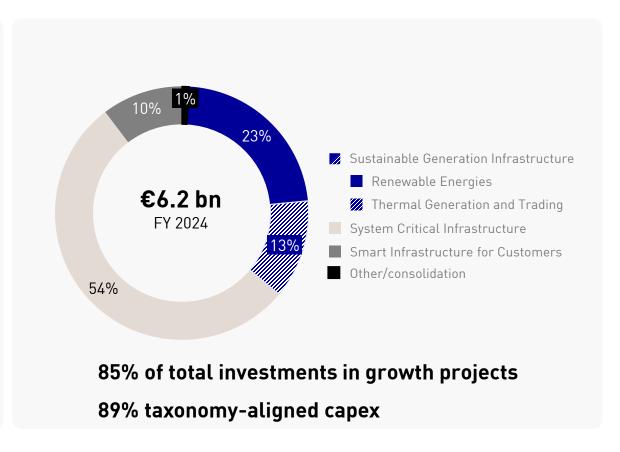


#### Total investments

in € m



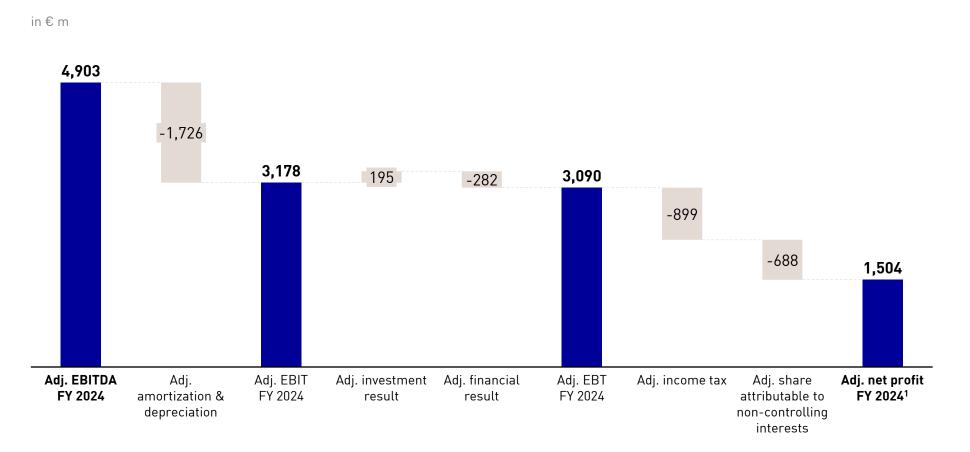
## Investments by segments<sup>1</sup>

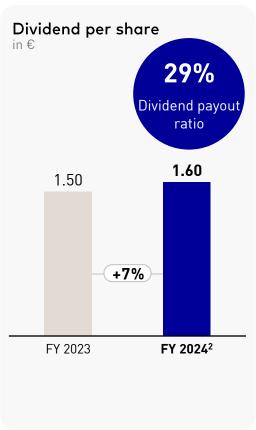


<sup>1</sup> May not add up to 100% due to rounding.

# Adj. net profit reflects lower adj. EBITDA and higher non-controlling interests with proposed dividend of €1.60





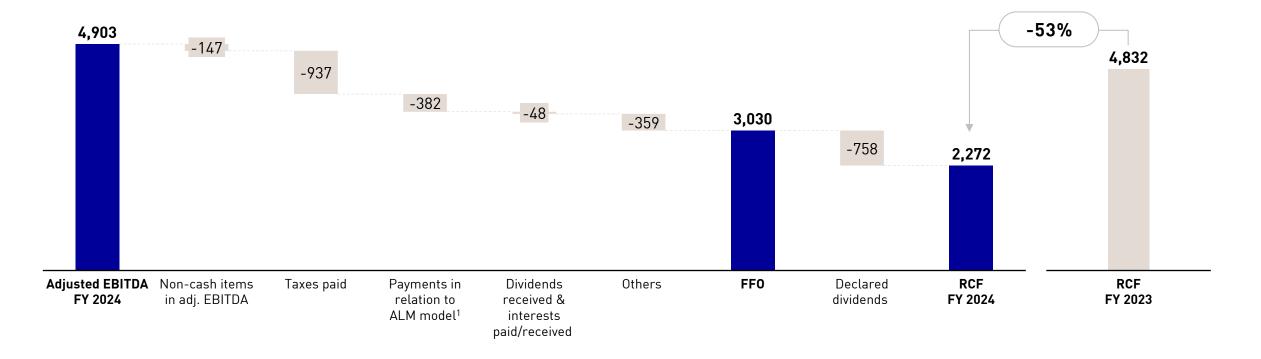


# Retained cash flow in line with lower adjusted EBITDA and higher dividends



#### Retained cash flow

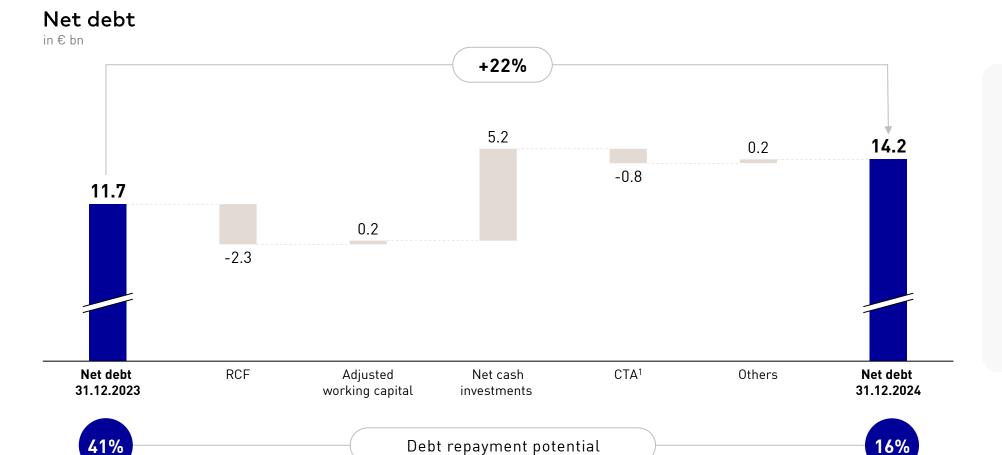
in € m



<sup>&</sup>lt;sup>1</sup> Asset Liability Management Model: management of financing needs for pension and nuclear obligations by corresponding financial assets within an economically reasonable period.

# Net debt driven by growth investments





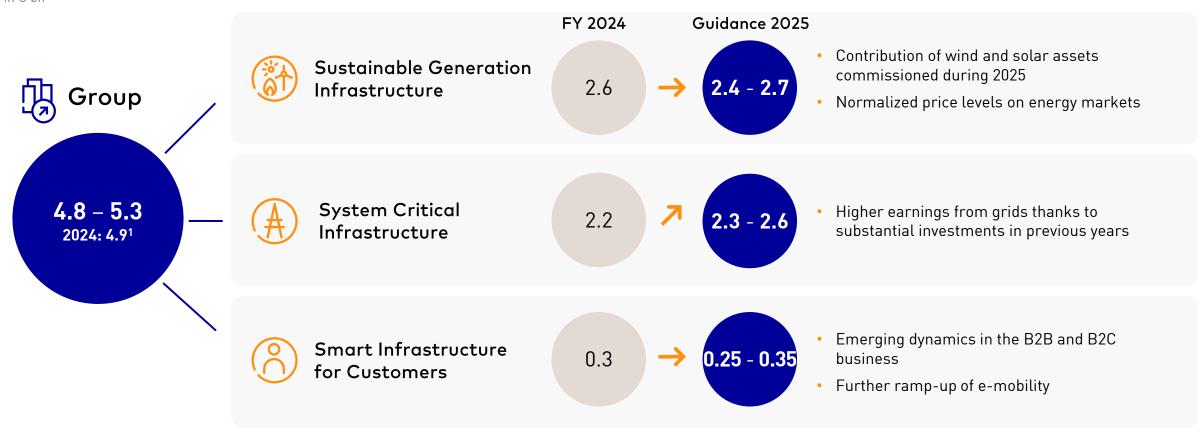
- Debt repayment
  potential achieved at
  top end of 13 16%
  target range for 2024
  with 16% and in line
  with the long-term
  target of ≥15%²
- Commitment to maintain solid investment grade ratings

<sup>&</sup>lt;sup>1</sup> Contractual Trust Arrangement, a legally structured trustee arrangement for the capital coverage of direct pension obligations with separate and spun-off assets. | <sup>2</sup> Retained cash flow/net debt.

## Steady growth reflected in 2025 earnings guidance

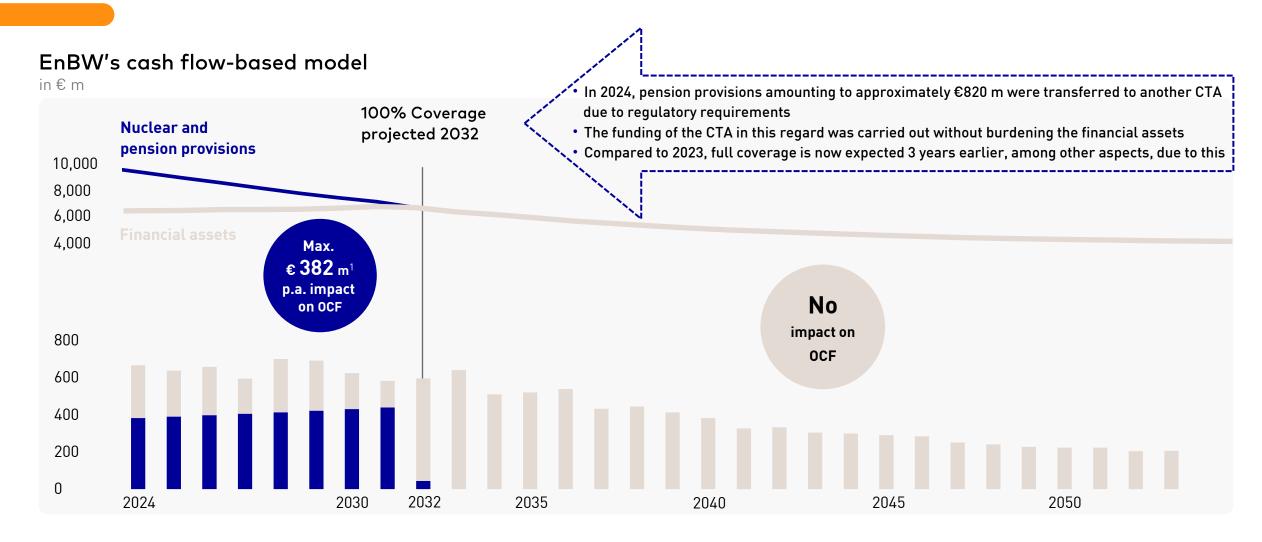


in € bn



# Asset Liability Management Model limits the impact on the operating cash flow





## Financial KPIs



in € m	FY 2023	FY 2024	Guidance FY 2025
Adj. EBITDA	6,365	4,903	4,800 – 5,300
% low-risk (renewables & grid) earnings	55%	71%	>70%
Sustainable Generation Infrastructure	4,6481	2,633	2,400 – 2,700
Renewables Energies	1,746 <sup>1</sup>	1,225	1,100 – 1,300
Thermal Generation and Trading	2,9011	1,408	
System Critical Infrastructure	1,772	2,243	2,300 – 2,600
Smart Infrastructure for Customers	240	324	250 – 350
Other/consolidation	-294	-297	
Adj. D&A	-1,686	-1,726	
Adj. EBIT	4,679	3,178	
Adj. Group net profit (attrib. to shareholders)	2,780	1,504	
Gross investments	4,903	6,242	
Net investments	2,740	5,197	
FF0	5,503	3,030	
Retained cash flow	4,832	2,272	
Net debt	11,703	14,244	
Debt repayment potential <sup>2</sup>	41%	16%	15 – 18%
DPS (€)/dividend payout ratio (%)	1.50/15%	1.60/29%	

<sup>&</sup>lt;sup>1</sup> Restated 2023 figures due to pumped storage reallocation from Thermal Generation to Renewables Energies. | <sup>2</sup> Retained cash flow/net debt.

## **ESG KPIs**



	FY 2023	FY 2024	Targets
Environment			
CO <sub>2</sub> emissions (million t CO <sub>2</sub> eq) Scope 1 Scope 2 Scope 3 CO <sub>2</sub> intensity (in g/kWh) Coal-based revenues (%) Share of renewables in installed capacity (%) Share of renewables in generation (%)	10.9 0.8 34.0 347 3 47 55	8.9 0.7 30.4 272 4 59 63	2030: -70 to 75%1: 2035: -83%1 2030: -70 to 75%1: 2035: -83%1 2030: -23 to 37%1; 2035: -41%1 2025: 380 - 440; 2030: 90 - 110  0 after coal exit in 2028 2030: 75 - 80
EU taxonomy-aligned capex (%)	-	89	2025: > 85; 2030: > 85
Emission reduction targets validated by SBTi	<b>✓</b>	<b>√</b>	
Share of green bonds (%)	44	54	2030: ≥ 85% of new issues sustainable
EnBW's green bonds in-line with EU Paris-aligned benchmarks and ESMA guidelines	<b>✓</b>	✓	
Social			
Employees (in FTE)	28,630	30,391	-
Women's representation in the workforce (%)	28	29	-
Female managers across all managements positions (%)	21	23	2030: 30
Lost-time injury frequency (LTIF) for companies controlled by the Group	2.1	2.3	-
System average interruption duration index (SAIDI) (minutes)	19.3	13.6	2025: < 20; 2030: < 20
Governance			
Women on the Supervisory Board (%)	35	35	>30
Independency of Supervisory Board members – shareholder representatives (%)	100	100	
ESG-linked Management Board remuneration	✓	✓	✓

<sup>&</sup>lt;sup>1</sup> The base year 2018 corresponds to the year used for the validation process of the SBTi (Scope 1: 16.6 million t  $CO_2$ eq, Scope 2: 1.0 million t  $CO_2$ eq; Scope 3: 50.8 million t  $CO_2$ eq).

## Financial calendar, important links and IR contacts



### Upcoming events



Annual General Meeting 2025 8 May 2025, 10:00 a.m. (CEST)

Publication reporting 3M 2025 13 May 2025, 2:00 p.m. (CEST)

Publication reporting 6M 2025 8 August 2025, 2:00 p.m. (CEST)

Publication reporting 9M 2025 13 November 2025, 2:00 p.m. (CET)

#### IR contacts





**Lenka Zikmundova** Head of Investor Relations

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## Important links



Annual Report 2024

Green Bond Impact Report 2023

Factbook 2024

Green Financing Framework 2024

ESG Factbook 2024

**EnBW Climate Transition Plan 2024** 

**EnBW Investor Website** 

- **Download now** (PDF, 4.7 MB)
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- **⊥** Download now (PDF, 5.6 MB)
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Board of management: Dr. Georg Stamatelopoulos (Chairman), Thomas Kusterer (Deputy Chairman), Dirk Güsewell, Peter Heydecker, Colette Rückert-Hennen