

25 November 2024

# BofA Global Research European Credit Conference 2024

Peter Berlin Maximilian Hauck Head of Finance

Manager Investor Relations

### Key credit strengths





#### Integrated portfolio approach

• Demonstrated resilience across cycles and crises



#### Stable government-related shareholder structure

 >93% of share capital constantly held by Baden-Wuerttemberg (thirdlargest German state) and OEW (an association of counties)



#### High share of low-risk business

 Target 2024-30: ≥70% share of regulated grids and contracted or guaranteed renewables earnings



#### Attractive energy transition investment

• €40 bn of gross investments 2024-2030 with >85% environmentally sustainable capex



#### Strong financial performance

Strong FY23 and good 9M 24 earnings performance, robust FY24 guidance



#### Prudent hedging strategy

 Locking in margin up to three years in advance in addition to natural hedge between own generation and sales



#### Strict balance sheet management

Commitment to strong capital structure and solid investment grade ratings



#### Strong ESG focus

 Validated SBTi emission reduction targets lead the way to climate neutrality of our own emissions in 2035

### Agenda



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## As the leading integrated utility in Germany, EnBW is a key player in the energy transition



#### Engaged in all aspects of the energy business



#### Sustainable Generation Infrastructure

 Power generation and marketing of electricity, district heating, trading, gas storage



#### System Critical Infrastructure

 Transmission & distribution grids for electricity and gas, water supply



#### **Smart Infrastructure for Customers**

 Sale of electricity and gas, e-mobility, telecommunications and home storage



#### Operational track record FY 2023

Generation capacity: >12 GW

Power generation: 27 TWh

Electricity and gas grids: 179,000 km

Fast-charging points in Germany: ~5,500¹

B2C & B2B customers: 5.5 m

• Employees: 28,630

a s e

With an integrated approach along the value chain and by serving the entire triangle of the energy transition, EnBW is a key player in the European energy transition

<sup>1</sup> As of October 2024.

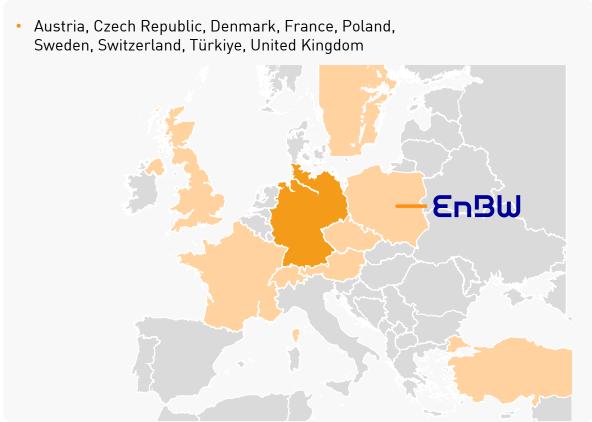
# Stable and mostly governmental shareholder structure supports our strategy in the long-term



#### Government-related shareholder structure



#### Regional footprint in our core market Germany and beyond



May not add up due to rounding.

# Sustainably strong earnings performance supports the achievement of the strategic target by 2030



#### FY 2023

• Revenues: **€44.4 bn** 

• Retained cash flow: €4.8 bn

Gross investments: €4.9 bn

Taxonomy-aligned

capex: **87%** 

Net debt: **€11.7 bn** 

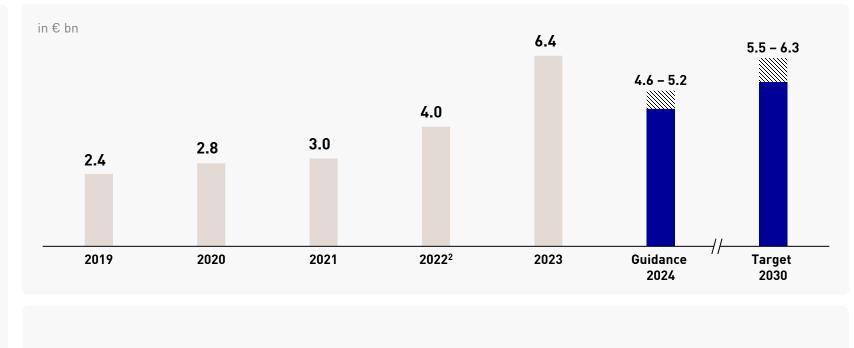
Credit ratings: A- (S&P)

Baa1 (Moody's)

ESG ratings<sup>1</sup>: AA (MSCI)

A-(CDP)

#### Adj. EBITDA development (2019-2023) with guidance 2024 and target 2030



Robust delivery despite:

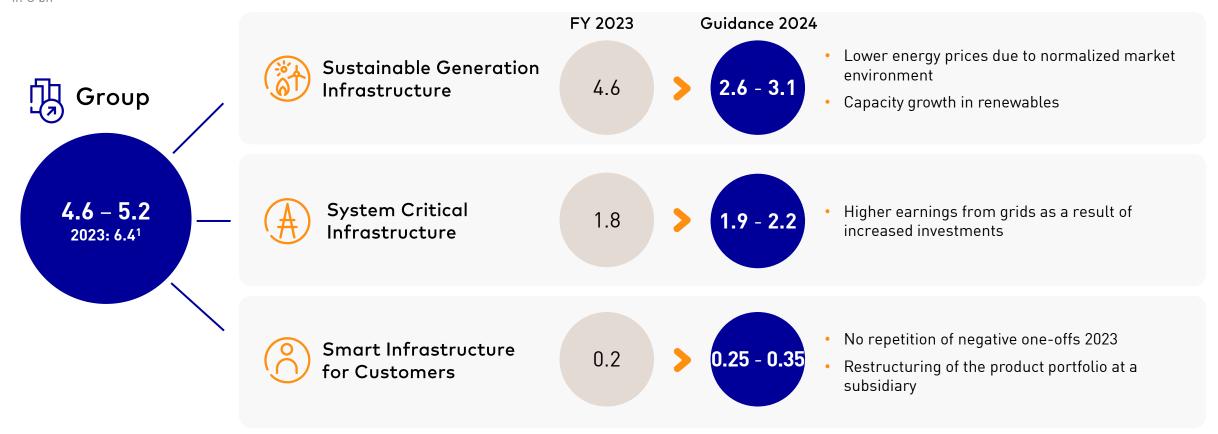
 Uncertainty in commodity markets (2022) Power price volatility (2023)

 Decline in European power prices (2024)

#### Guidance 2024 confirmed



in € bn



# Core strategic focus on driving the energy transition in our countries of operation





We continuously increase our renewables portfolio ...



... and consistently reduce our coal assets ...



... while strengthening our balanced integrated portfolio.

**+0.2 GW** (to 6.5 GW)

Installed renewables capacity<sup>1</sup>

>55%

Renewables installed capacity share

5 GW

Offshore pipeline<sup>2</sup>

**-1 GW** (to 3.5 GW)

Coal-based capacity

**3%** (-1% pt yoy)

Coal-based revenues in H1 2024

**-100 g/kWh** (to 290 – 350 g/kWh)

CO<sub>2</sub> intensity 2024 target adjusted

**1.5 GW** (under construction)

H<sub>2</sub>-ready new flexible capacity

>800 km (under construction)

TSO power links projects

~5,500

Fast-charging points

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# Overview of the energy market in Germany – transition to a carbon neutral energy system



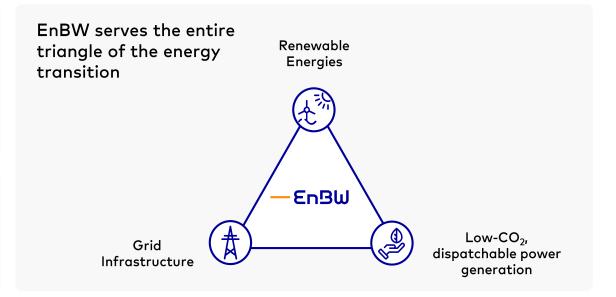
#### Broad consensus to phase-out conventional energy sources

#### Phase-out of nuclear energy

- Decided in 2011 in a political and social consensus and regulated by law
- The last 3 nuclear power plants were shut down in April 2023
- All of EnBW's nuclear power plants are in the dismantling stage; it is technically impossible to bring them back into operation

#### Phase-out of coal-fired power plants

- Decided in 2020 law sets the rules for a phase-out of coal by 2038.
   There is a political will to bring this forward to 2030.
- EnBW targets to fully phase-out of coal by 2028 already



#### The energy transition requires simultaneous investments into all elements of the triangle of the energy transition

- Renewables buildout for replacing thermal generation EnBW with 6.51 GW of renewables capacity
- Grid infrastructure for renewables feed-in and transporting electricity from north to south EnBW investing into transmission and distribution grids
- Low-CO<sub>2</sub> dispatchable power generation serving as backup capacity EnBW is constructing three H<sub>2</sub>-ready power plants with capacity of 1.5 GW

<sup>1</sup> As of 30 June 2024.

### With our integrated setup we focus on energy infrastructure, -EnBWrenewables and smart products for our customers



#### Strategy 2025

Focus on the infrastructure aspects of existing energy-related business fields

Development of a balanced and diversified business portfolio along the entire value chain

- Sustainable Generation Infrastructure
- System Critical Infrastructure
- Smart Infrastructure for Customers

#### **Benefits**

- Integrated strategy along the entire energy value chain
- Demonstrated resilience to adverse market developments
- Quick adaptation to political and social changes
- Investments in energy transition protect us against crises
- Reduced import dependency, improved cost structures, climate protection
- Commitment to continue this path

#### Outlook 2030

Update of the 2025 strategy with an outlook to the period up to 2030:

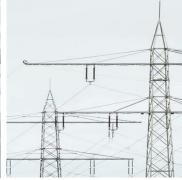
- Rigorously push forward the **expansion of** the energy infrastructure
- Roll-out of renewable energies and grid infrastructure
- Development of smart products and services for our customers that support the energy transition at home and on the move







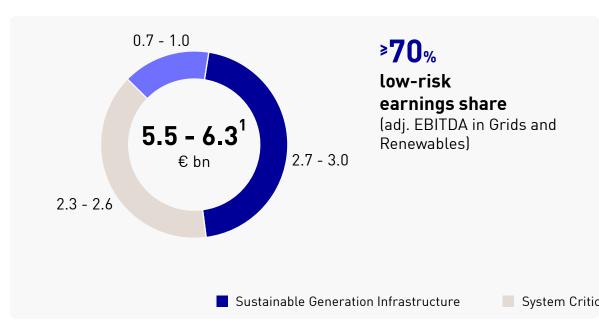




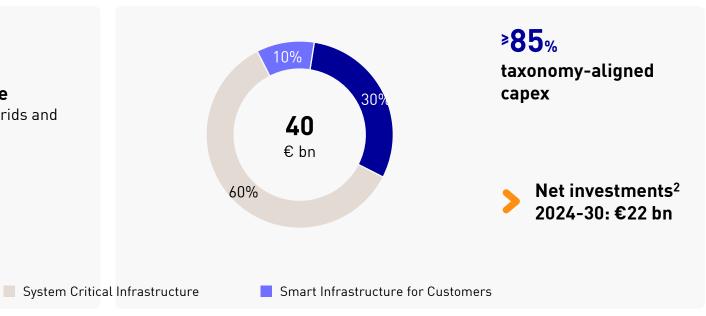
# Outlook 2030: Integrated setup with profitable growth while building a sustainable future



#### Adj. EBITDA target 2030



#### Gross investments 2024-30



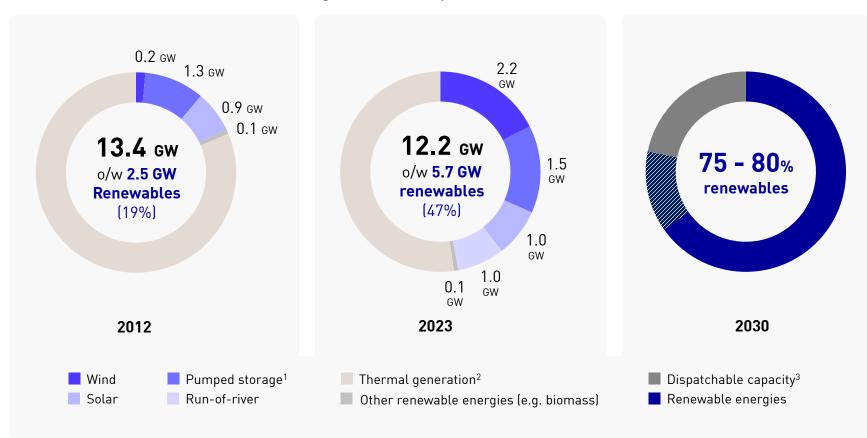


- Expansion of renewable energies from ~6 GW (2023) to 10 11.5 GW
- Reduction of CO<sub>2</sub> intensity from 347 g/kWh (2023) to 90 110 g/kWh

# EnBW is fundamentally transforming its generation portfolio towards climate neutrality by 2035



#### Transformation of the EnBW generation portfolio



#### Major developments

- Significant expansion of the portfolio
- Renewable portfolio increases to 10 11.5 GW by 2030
- Thermal generation is gas-based; coal-free in 2028
- Switch to climate-neutral hydrogen as soon as available
- Almost zero emissions subsequently achieved in the power plant portfolio

<sup>&</sup>lt;sup>1</sup> Pumped storage with natural flow of water. | <sup>2</sup> Thermal power plants: Coal, gas, pumped storage without natural flow of water. | <sup>3</sup> Thermal dispatchable capacity: Pumped storage with and without natural flow of water; gas-based thermal power plants.

### EnBW keeps pushing the energy transition forward



Early coal phase-out by 2028 in line with our SBTi targets, way ahead of German legal framework



#### Well on track with our climate neutrality roadmap



<sup>&</sup>lt;sup>1</sup> As of end of the year; excl. activities in which we own minority shareholdings without operational control and PPAs. | <sup>2</sup> Provided the energy transition progress allows a coal phase-out by 2028. | <sup>3</sup> Compared to the base year 2018.



### Installed renewables capacity on the rise

#### **Activities**

Power generation and marketing of electricity, district heating, trading, gas storage

#### Goals

- Joint ventures with bp to build 5.9 GW offshore wind farms in the UK by 2029
- 30% of all investments will be on the expansion of wind farms and solar parks and the construction of climate-friendly, hydrogen-ready power plants until 2030

#### Share of generation capacity



#### **Energy Trading**

- EnBW follows a risk mitigating hedging strategy focused on reducing the earnings impact from price fluctuations
- Forward hedging of our expected electricity generation up to 3 years in advance, whilst also hedging the prices for necessary fuels and emission allowances
- Sales contracts closed on back-to-back basis
- Hedge levels<sup>1</sup>
   2024: almost fully hedged
   2025: >80%, 2026: 40 70%, 2027: <30%</li>

#### Thermal Generation and Trading | Renewables

- Adj. EBITDA 2023<sup>2</sup>: €2.9 bn | €1.7 bn Share of total adj. EBITDA: 46% | 27%
- Investments 2023: €0.6 bn | €1.2 bn
- Employees 2023: 7,563 (total segment)
- Generation capacity 2023: 6.5 GW | 5.7 GW
- Electricity generated 2023: 14 TWh | 13 TWh
- Under construction: 3 dispatchable  $H_2$ -ready gas power plants, 1.5 GW in total | 230 MW onshore and 360 MW solar, 960 MW offshore, 4 GW offshore pipeline<sup>3</sup>





### Our lighthouse projects - building out offshore wind



### 1 🛧 Mona and Morgan | 2 Morven

Location	United Kingdom
Capacity	3 GW (leases) Mona and Morgan 2.9 GW Morven
Commissioning	2029/30e Mona and Morgan 2035e Morven Depending on grid connection
Remuneration	CfD <sup>1</sup> , PPA and/or merchant offtake
Shareholders	50% EnBW 50% bp



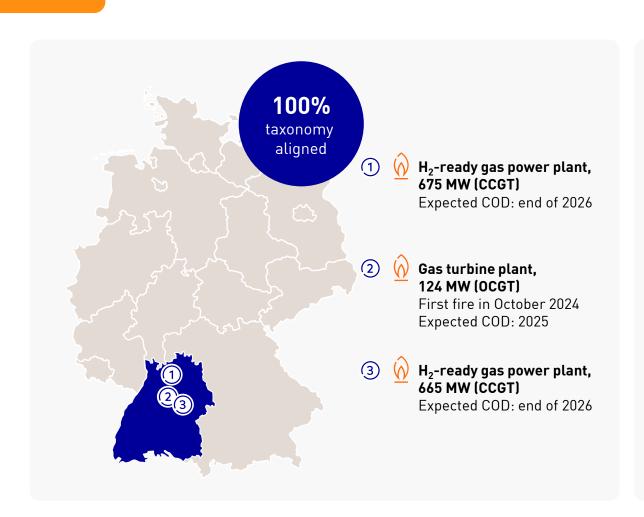
Location	Germany, North Sea		
Capacity	1 GW		
Commissioning	2031		
Remuneration	Without EEG <sup>2</sup> support PPAs will be used		
Shareholders	100% EnBW		

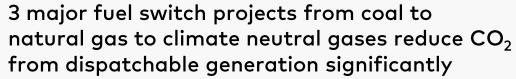
#### 4 He Dreiht (under construction)

) MW
25
hout EEG support 1% capacity secured via PPAs
1% EnBW 9% consortium of Allianz Capital Partners, and Norges Bank Investment Management



### New-build projects – $H_2$ -ready flexible gas power plants





- Final Investment Decision in March 2022
- All 3 projects under construction
- Switch to natural gas reduces carbon emissions immediately by up to 55%
- Dispatchable H<sub>2</sub>-ready gas power plants pave the way to exit coal
- Support heat energy transition; located on sites with district heating or industrial heat requirement
- Profitable due to heat supply and contributing to security of supply
- Operation with climate-neutral gases expected from the mid-2030s

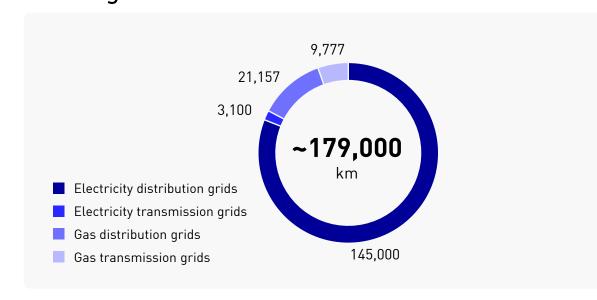




#### **Activities**

- Transmission and distribution grids for electricity and gas
- Water supply and provision of grid-related services

#### Grid lengths 2023



#### Goals

- Expansion of electricity and gas transport grids
- Preparation of grid infrastructure for future demands (mobility, heat pumps, decentralized energy)

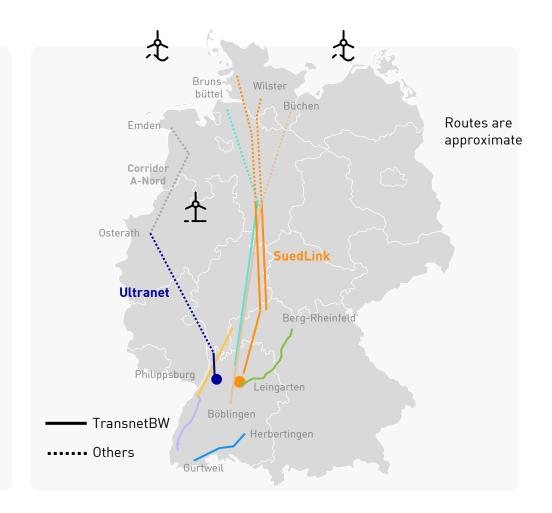
- Adj. EBITDA 2023: €1.8 bn Share of total adj. EBITDA: 28%
- Investments 2023: €2.7 bn
- Employees 2023: 11,635
- Transmission volumes 2023: electricity 56 TWh, gas 29 TWh
- Sale of 49.9% minority stake in TransnetBW (Transmission System Operator) to long-term partners
- Large-scale Transmission System Operator projects under construction: Start of SuedLink converter, start for the southernmost section of ULTRANET project (both in Germany)





# Our lighthouse projects – expansion of electricity transmission grids to support energy transition and security of supply

	Projects	Grid length total	Grid length TransnetBW	Scheduled
	Rhine river area in Baden		~121 km	2029
AC <sup>4</sup> grid	North Baden- Württemberg		~82 km	203
reinforcement	North-east Baden- Württemberg		~99 km	2020
	Hochrhein		~140 km	2032
	SuedLink <sup>1</sup> 2x2 GW	~700 km	~450 km	2028
DC <sup>4</sup> grid	Ultranet <sup>2</sup> 2 GW	341 km	~42 km	2026
expansion	NordWestLink³ 2 GW	~600 km	~440 km	earliest 2037
	SuedWestLink³ 2x2GW	~730 km	~526 km	earliest 2037







# Supporting our customers with fast-charging and household energy solutions

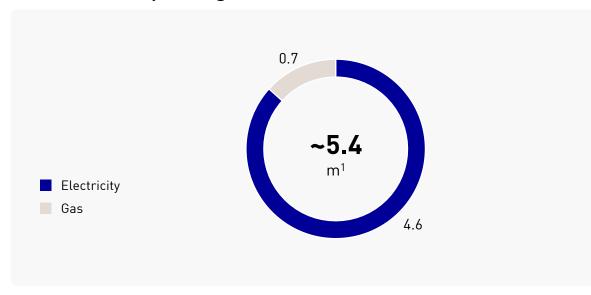
#### **Activities**

- · Sale of electricity and gas, in addition to telecommunications
- E-mobility and home storage systems for solar electricity

#### Goals

- Focus on expanding fast-charging infrastructure for e-mobility to 30,000 points by 2030
- Expansion of household energy solutions, such as photovoltaics and storage

#### B2C electricity and gas customers



- Adj. EBITDA 2023: €0.2 bn Share of total adj. EBITDA: 4%
- Investments 2023: €0.4 bn, mainly in e-mobility
- Employees 2023: 5,711
- B2B and B2C customers<sup>2</sup>: 5.5 m
- Leading charge point operator and e-mobility provider in Germany
  - Largest fast-charging network in Germany with ~5,500 fast-charging points (own infrastructure)<sup>3</sup>
  - Access to >600,000 charging points in 17 European countries (roaming)
  - EnBW mobility+ app downloaded >2.7 m times

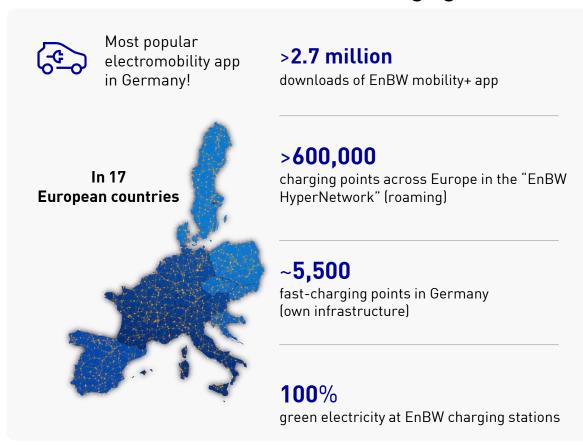
<sup>&</sup>lt;sup>1</sup> 0.9 m outside Germany. | <sup>2</sup> Mainly electricity and gas customers. | <sup>3</sup> As of October 2024.





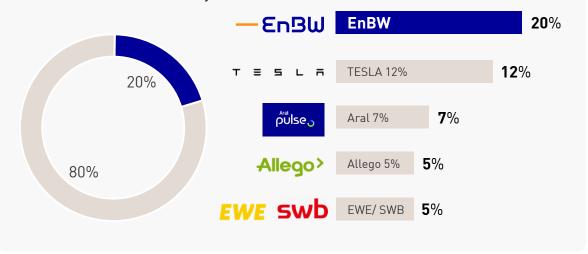
### Strengthening our leading position in e-mobility in Germany

#### EnBW is market leader in EV fast-charging



#### What makes us unique

- EBITDA break-even expected in 2024
- Ranked as the winner in consumer tests as Germany's largest and best electromobility supplier and rated as VERY GOOD as a charging network operator for the third time in a row
- Market share in Germany<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Share by number of CCS LP, min. 50 kW, Germany, as of January 2024, goingelectric.de.

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### Diversified funding strategy



(2)	Funding volumes	<b>€2.5</b> - <b>3</b> bn p.a. on average	<ul> <li>Refinancing of maturing liabilities</li> <li>Funding of corporate growth</li> </ul>
	Tenors	up to <b>30</b> years	<ul> <li>EnBW's assets are typically characterized by long life cycles</li> <li>Decision based on market demand, maturity profile &amp; interest levels</li> </ul>
•	Green financing	Cumulative total issuance of <b>€7.8</b> bn <sup>1</sup>	<ul> <li>First green bond issued in 2018</li> <li>Target 2030: At least 85% of all new issues to be sustainable</li> <li>Green Financing Framework use of proceeds 100% environmentally sustainable</li> </ul>
<u>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</u>	Currencies	EUR, CHF, USD, AUD, GBP & JPY outstanding	<ul> <li>Main focus EUR but also AUD, CHF, GBP, JPY &amp; USD</li> <li>Flexible use of cross-currency opportunities</li> </ul>
X	Diversification	in instruments, currencies & markets	<ul> <li>Bonds, promissory notes, USPP</li> <li>Exploring new markets and broadening investor base</li> <li>Public offerings &amp; private placements</li> </ul>

<sup>1</sup> As of 20 November 2024.

# Strict balance sheet management and high share of low-risk business reflected in solid investment grade ratings



#### EnBW's top KPIs for financial steering

- Debt repayment potential
  - EnBW regularly checks whether target value is in line with key credit metrics of the rating agencies to safeguard rating targets

 $\frac{Retained \ Cash \ Flow^1}{Net \ Deht}$ 



target adjusted in Integrated Annual Report 2023

- High share of low-risk earnings
  - EnBW wants to ensure strong cash flow predictability from its business mix

Adj. EBITDA from Grids and Renewables
Group adj. EBITDA

**≥70**%







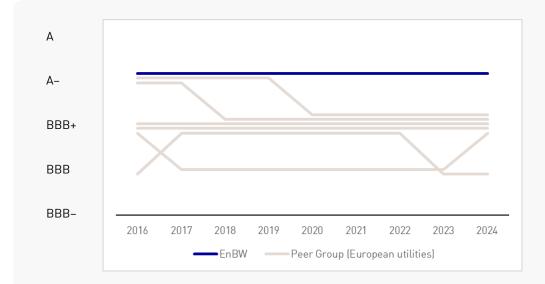


<sup>&</sup>lt;sup>1</sup> After covering ongoing costs and dividend payments, the retained cash flow is available to the company for investment without the need to raise additional debt.

# EnBW's rating has remained resilient in times of market volatility and geopolitical tensions

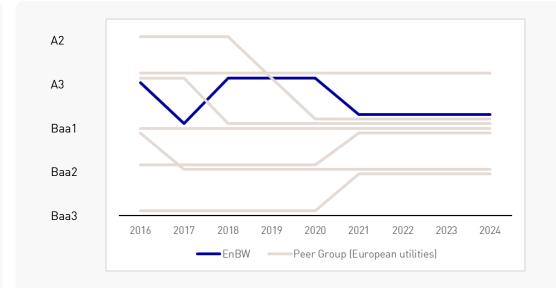


#### **S&P Global** Ratings



- EnBW is the highest and most stably rated company within its peer group, maintaining an A- rating since 2016
- Slight overall downward trend over time recognizable within the utility sector

#### MOODY'S RATINGS



- EnBW is at the high end of the rated universe, only one company within its peer group maintains an A3 rating with Moody's currently
- From a broad perspective, credit ratings within the utility sector have converged towards a level of Baa1 over time

# We aspire to be an ESG leader and count ESG ratings among our key performance indicators



		Status quo	Recent development (last 12 months)	Scale
MSCI	ESG rating	AA Leader		AAA to CCC Leader AAA – AA; Average A – BB; Laggard B – CCC
ISS ESG  ethix·climate·oekom	ESG rating	B Prime status	$\rightarrow$	A+ to D- absolute best-in-class basis; Prime Status awarded
SUSTAINALYTICS	ESG risk rating	24.1 Medium risk	7	O to 40+  Risk Score: negligible (0-10); low (10-20); medium (20-30); high (30-40); severe (40+)
DISCLOSURE INSIGHT ACTION	Climate rating	A- Leadership		A to D  Leadership A/A-; Management B/B-; Awareness C/C-; Disclosure D/D-; Failure F

As of November 2024.

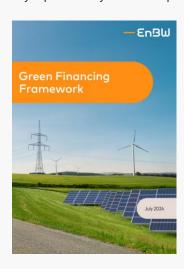
# Green Financing Framework reflects commitment to sustainability, best market practices and regulatory framework



100%

#### Key facts

- First published in 2018 and most recently updated in 2024
- Alignment with ICMA Green Bond Principles & LMA Green Loan Principles
- Second-party opinion by ISS-Corporate



#### Use of proceeds

Eligible green activ	Project ity category	Contribution to UN SDGs	EU taxonomy <sup>1</sup>
	<ul> <li>Solar (PV) energy generation</li> </ul>	1	4.1 Electricity generation using solar photovoltaic technology (NACE: D35.1.1)
	<ul> <li>Offshore/onshore wind energy generation</li> </ul>	7 INFORMALI AND 13 ICHARI	(NIACE, D2E 1 1)
Donou	Hydropower energy generation		4.5 Electricity generation from hydropower (NACE: D35.1.1)
Renewable energy	<ul> <li>Electricity         distribution &amp; transmission         infrastructure</li> </ul>	7 discount and 9 sectors of the sector of th	4.9 Transmission and distribution of electricity (NACE: D.35.1.2, D.35.1.3)
	• Smart meters	9 marrie mencione 13 debits	7.5. Installation, maintenance and repair of instruments and devices for measuring, regulation and controlling energy performance of buildings (NACE: D.35.1.3)
Clean transporta	• E-mobility charging infrastructure	9 Marier Monator	6.15 Infrastructure enabling low-carbon road transport and public transport (NACE: D.35.1.2, D.35.1.3, F.42.2.1)

<sup>&</sup>lt;sup>1</sup> The taxonomy is an EU-wide system for classifying sustainable economic activities.



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### Additional information: Management team

## Management team with many years of utility sector and financial expertise



#### Board of Management<sup>1</sup> (as of September 2024)

- Responsible for Group management and strategy
- Represents the company legally



Dr. Georg Stamatelopoulos
Chairman
25 years industry experience
Joined EnBW in 2010



Thomas Kusterer
Finance, Deputy Chairman
20 years industry experience
Joined FnBW in 2004



Colette Rückert-Hennen Human Resources 10 years industry experience Joined EnBW in 2019



Dirk Güsewell

System Critical Infrastructure and Sales<sup>2</sup>

25 years industry experience

Joined EnBW in 1999



Peter Heydecker
Sustainable Generation Infrastructure
30 years industry experience
Joined EnBW in 2017

#### Supervisory Board

- Consists of 20 experienced, diverse and independent members and is composed of an equal number of shareholder and employee representatives
- Appoints members of Board of Management and sets their remuneration
- Acts as a monitoring and advisory body



Lutz Feldmann Chairman of the Supervisory Board Joined Board in 2015



### Additional information: Nuclear and coal

# As of April 2023, all nuclear power plants in Germany have been shut down



	down of ar powe	Federal Office for the Safety of Nuclear Waste Management	—EnBW
2005	•	-	<b>Obrigheim was shut down</b> and has been in the dismantling process since 2008.
2011		March – 6 Nuclear Power Plants shut down immediately after the Fukushima incident.  June – German Bundestag (Parliament) decides to phase-out nuclear energy completely within a decade.	-
2013	•	<del>-</del>	EnBW starts the multi-stage application process to <b>decommission and dismantle Neckarwestheim I and Philippsburg 1.</b>
2016	•	<del>-</del>	EnBW applies for a <b>decommissioning and dismantling license for Neckarwestheim II</b> (granted in 2023) and <b>Philippsburg 2</b> (granted in 2019).
2017		Externalization of final and interim storage – Law approved and contract signed in June creating long-term certainty for all parties. The nuclear power plant operators have transferred the financia responsibility for final and interim storage and thus all associated financial and non-financial risk are with the German state. Operators remain responsible for decommissioning and dismantling.	
2020	•	<del>-</del>	Dismantling process starts at <b>Philippsburg 2</b> .
2021	•	Majority of German nuclear power plants shutdown and only three were left active.	-
2023		April – Last three power plants are finally shutdown. Germany is free of nuclear power.	<b>April</b> – EnBW is granted the decommissioning and dismantling licence for its fifth and last nuclear power plant – <b>Neckarwestheim II</b> . Since then, all nuclear power plants of EnBW have been shut down.
	Decommissioning and dismantling process for EnBW's nuclear power plants is ongoing!		

### Complete phase-out from nuclear energy in Germany



#### Installed generation capacity in Germany<sup>1</sup>

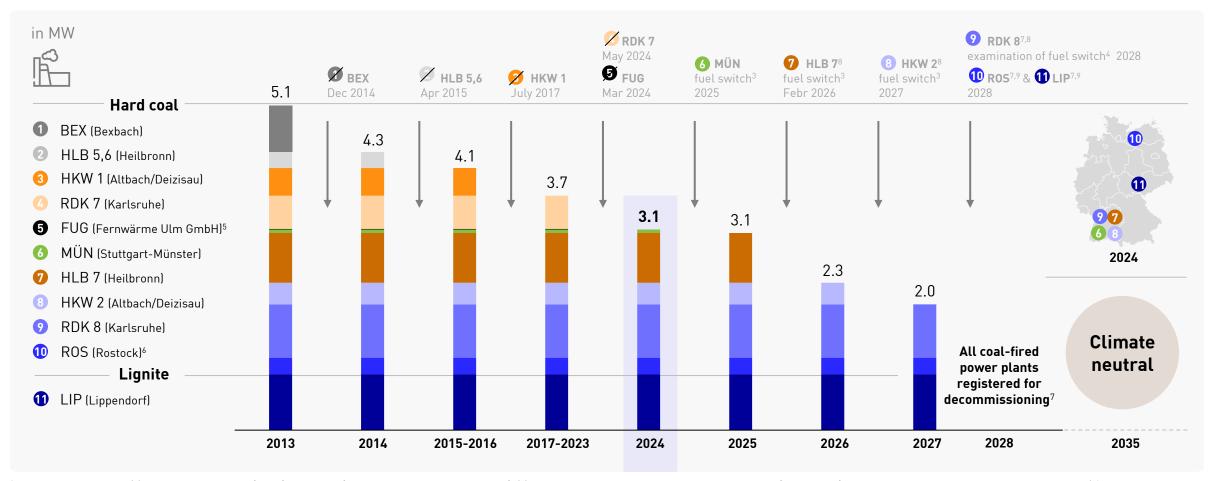
GW			
	2023	2022	202
Solar	81.8	67.6	60.
Onshore wind	61.0	58.0	55.
Biomass	9.0	8.9	8.
Offshore wind	8.5	8.2	7.
Hydropower <sup>2</sup>	5.4	5.4	5.
Gas	34.8	34.3	32.
Hard coal	18.9	19.0	19.
Brown coal	18.6	18.7	19.
Nuclear power	-	4.1	4.
Oil	4.7	4.7	4.
Total <sup>3</sup>	242.7	228.7	217.

- No installed nuclear capacity for electricity generation in Germany since May 2023
- EnBW considers the dismantling of its five nuclear power plants to be part of the energy transition and is rigorously implementing the dismantling measures
- EnBW has set aside dedicated financial assets to cover nuclear and pension provisions separately from funding its operating business. As of 31 December 2023, the assets totalled around € 6.2 bn
- The amount of the accounted nuclear provisions is reviewed annually by the federal authority Bafa (Federal Office for Economic Affairs and Export Control).
   Therefore, the risk beyond that is minimal

<sup>&</sup>lt;sup>1</sup> The figures for the previous year have been restated. I <sup>2</sup> Adjustment to the installed output from hydropower by EnBW. Source: Frauenhofer ISE (<a href="https://www.energy-charts.de">www.energy-charts.de</a>), as of 24/01/2024. I <sup>3</sup> The figures may not add up due to rounding differences.

# EnBW follows a clear and transparent schedule to phase out coal by 2028<sup>1,2</sup>





<sup>&</sup>lt;sup>1</sup> As of end of the year. | <sup>2</sup> Excl. minority share (GKM) and PPAs (Buschhaus, Duisburg-Walsum). | <sup>3</sup> Fuel switch from coal to natural gas, and later (mid-2030s) to climate neutral gases e.g. green hydrogen. | <sup>4</sup> Examination of options to switch to climate-neutral dispatchable generation (fuel switch to climate-neutral gases e.g. green hydrogen). | <sup>5</sup> Fernwärme Ulm GmbH: Joint asset of EnBW (50%) and Stadtwerke Ulm/Neu-Ulm GmbH (50%). | <sup>6</sup> Rostock: Joint power plant of EnBW (50,38%) and Rheinenergie (49,62%). | <sup>7</sup> Provided the energy transition progress allows a coal phase-out by 2028. | <sup>8</sup> Market decommissioning as planned, transfer to grid reserve (RDK 8 expected). | <sup>9</sup> In co-operation with a utility partner.

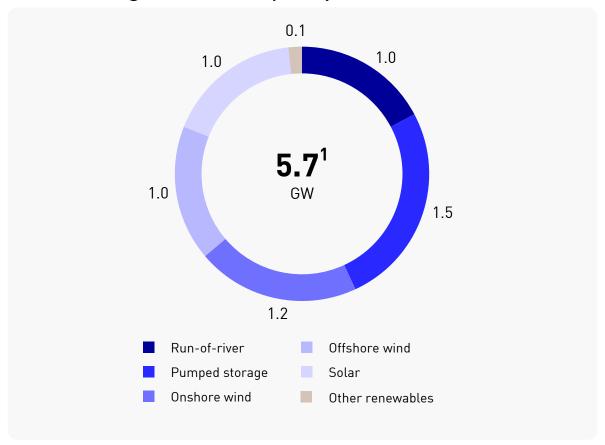


# Additional information: Sustainable Generation Infrastructure



## Renewable energies

#### Renewable generation capacity 2023



Adj. EBITDA 2023<sup>2</sup>: €1.7 bn
 Share of total adj. EBITDA: 27%

• Investments 2023: €1.2 bn

Employees 2023: 7,563 (Sustainable Generation Infrastructure)

Generation capacity 2023: 5.7 GW, 47% of total generation capacity

• **Electricity generated 2023**: 13 TWh, 48% of total generation capacity

 Under construction: 230 MW onshore and 360 MW solar, 960 MW offshore

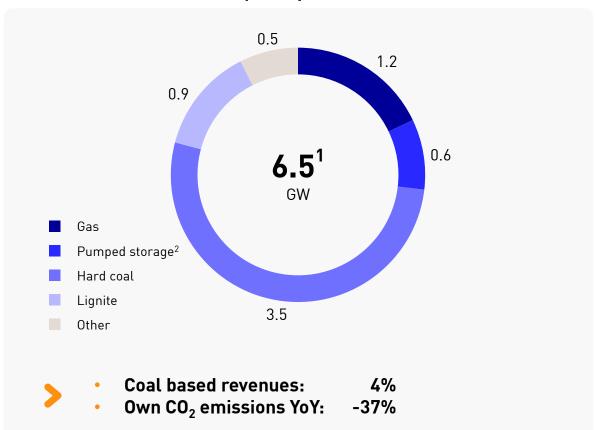
Offshore pipeline: 4 GW<sup>3</sup>

<sup>&</sup>lt;sup>1</sup> Due to rounding, individual values may not add up to the total value. I <sup>2</sup> Previous figures restated due to reallocation of pumped storage. |

<sup>&</sup>lt;sup>3</sup> Includes 3 GW UK offshore seabed projects (EnBW pro rata share), 1 GW German seabed offshore project.



#### Thermal Generation capacity 2023



- Adj. EBITDA 2023<sup>3</sup> (including trading): €2.9 bn
   Share of total adj. EBITDA (including trading): 46%
- Investments 2023: €0.6 bn
- Employees 2023: 7,563 (Sustainable Generation Infrastructure)
- **Generation capacity 2023**: 6.5 GW, 53% of total generation capacity
- **Electricity generated 2023**: 14 TWh, 52% of total generation capacity
- **Under construction**: 3 dispatchable hydrogen-ready gas power plants, 1.5 GW in total (Expected start of commercial operation 2025/26)

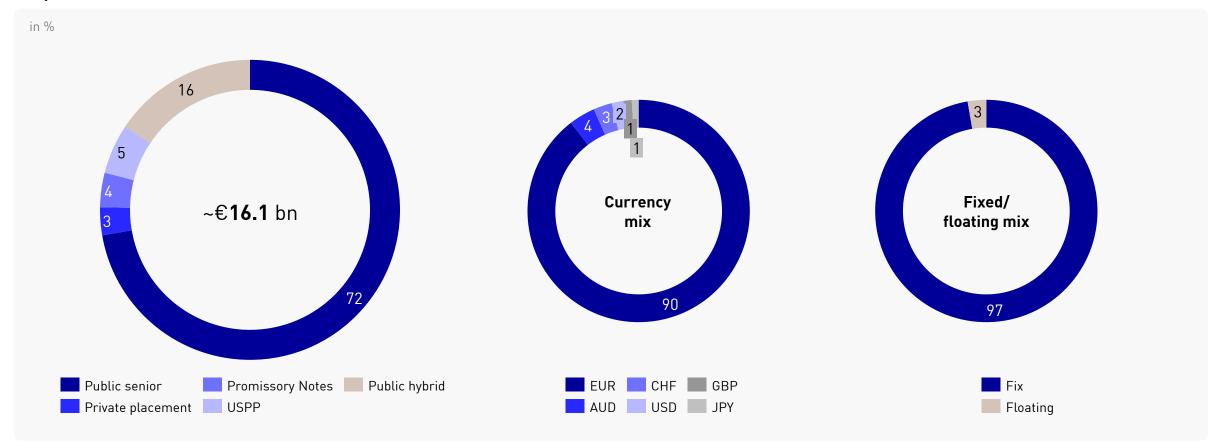


# Additional information: Funding

## Prepared to scale up in diversification



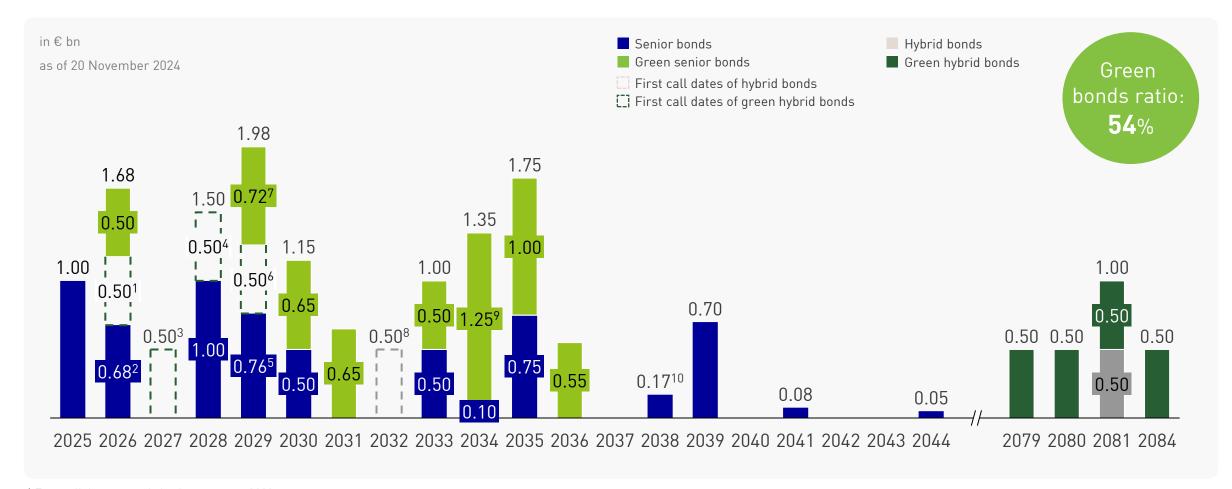
#### Capital market debt



40

## Maturities of outstanding bonds





<sup>&</sup>lt;sup>1</sup> First call date: green hybrid maturing in 2080.

<sup>&</sup>lt;sup>2</sup> Includes CHF 165 m, converted as of 20 November 2024.

<sup>&</sup>lt;sup>3</sup> First call date: green hybrid maturing in 2079.

<sup>&</sup>lt;sup>4</sup> First call date: green hybrid maturing in 2081.

<sup>&</sup>lt;sup>5</sup> Includes CHF 245 m, converted as of 20 November 2024.

<sup>&</sup>lt;sup>6</sup> First call date: green hybrid maturing in 2084.

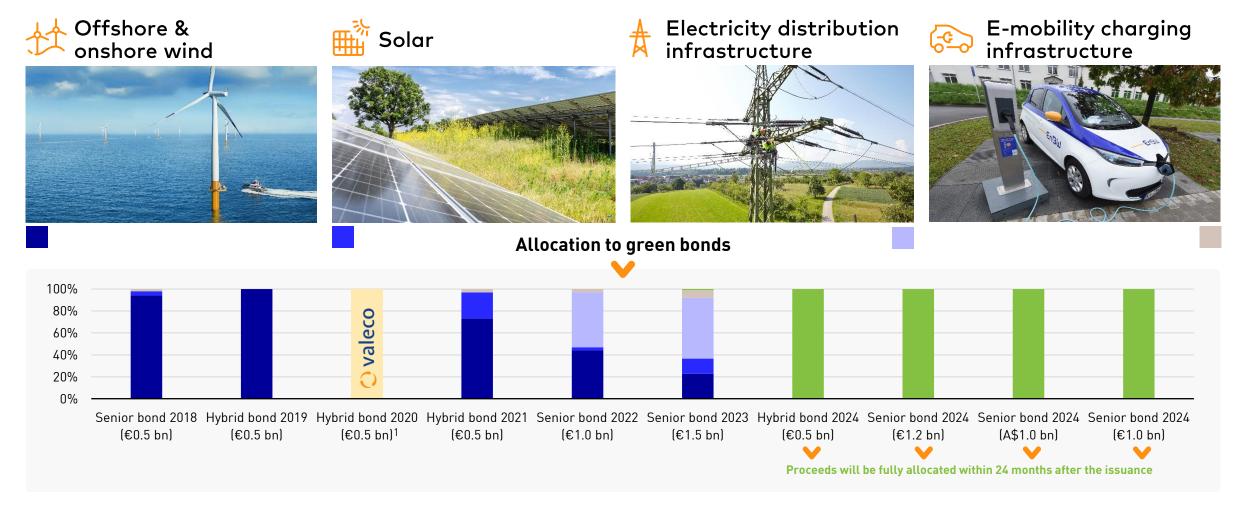
<sup>&</sup>lt;sup>7</sup> Includes AUD 350 m (swap in € at issuance).

<sup>&</sup>lt;sup>8</sup> First call date: hybrid maturing in 2081.

<sup>&</sup>lt;sup>9</sup> Includes AUD 650 m (swap in € at issuance).

## Allocation of eligible green assets to green bonds reflects the value chain of a fully integrated utility





<sup>&</sup>lt;sup>1</sup> The proceeds were used to refinance the acquisition of French wind and solar company Valeco in 2019.



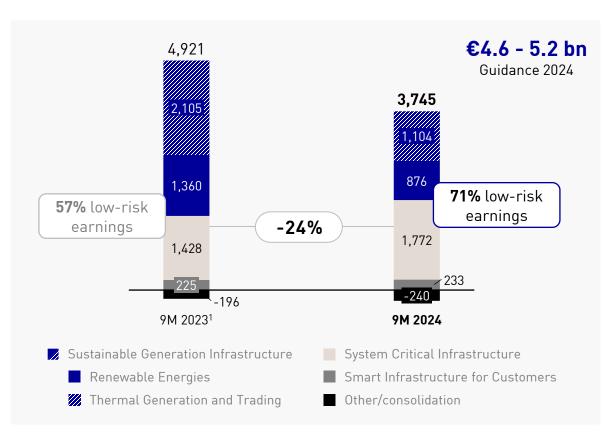
# Additional information: Financial overview

## Adjusted EBITDA reflects the normalization of energy markets



#### Adjusted EBITDA

in € m



#### Renewable Energies

- Lower earnings from pumped storage due to decreased spreads

#### Thermal Generation and Trading

Normalized earnings level after extraordinarily high earnings contribution in previous year

#### Transmission and distribution grids

+ Higher earnings as a result of ramping up investments in grid expansion

#### Customer business

+ Absence of negative prior-year effect

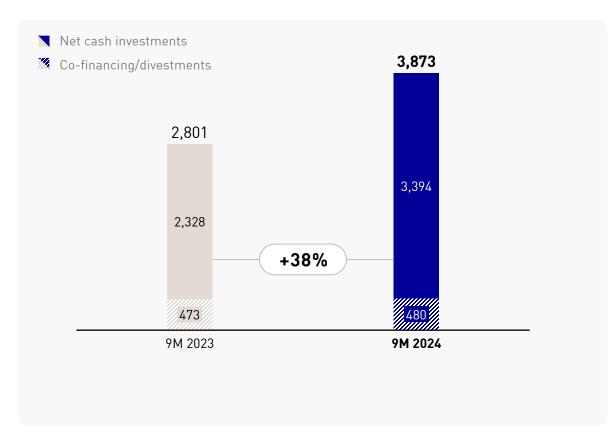
<sup>&</sup>lt;sup>1</sup> Restated figures due to reallocation of 0.5 GW pumped storage from Therman Generation to Renewable Energies in accordance with the EU Taxonomy classification.

## Significant growth investments in low-risk business

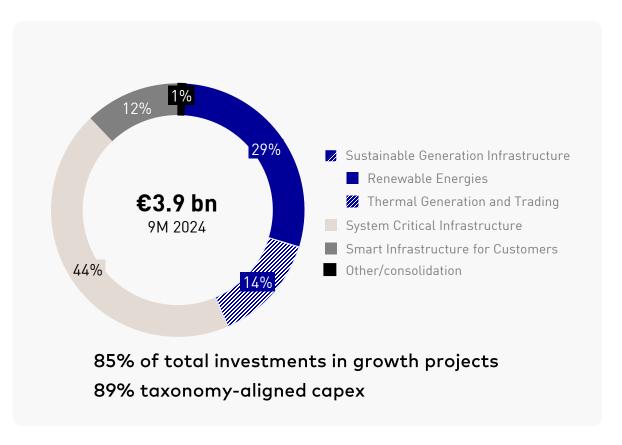


#### Total investments

in € m



#### Investments by segments

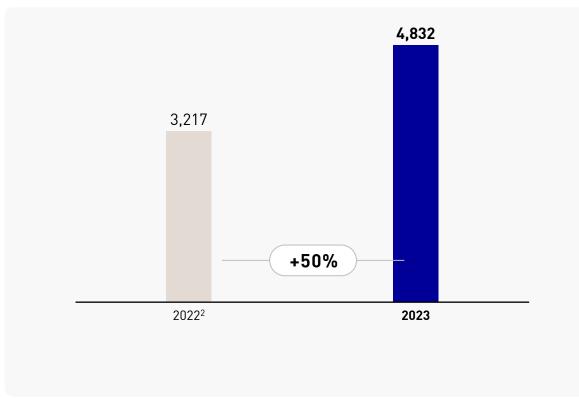


### Retained cash flow<sup>1</sup>



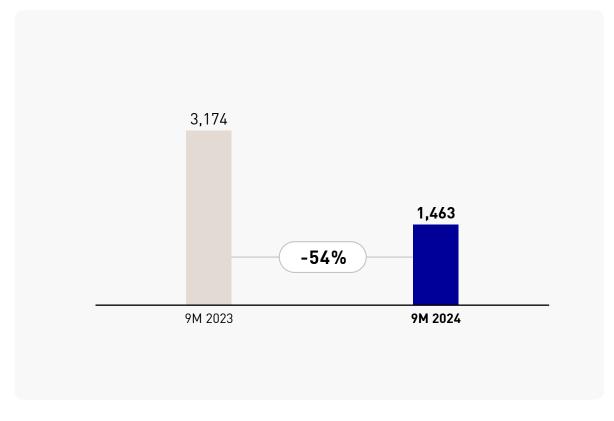
## 2023: Retained cash flow increased to €~4.8 bn in light of higher FFO driven by strong operating earnings

in € m



## RCF in the first 9 months reflects lower adjusted EBITDA and higher dividends

in € m



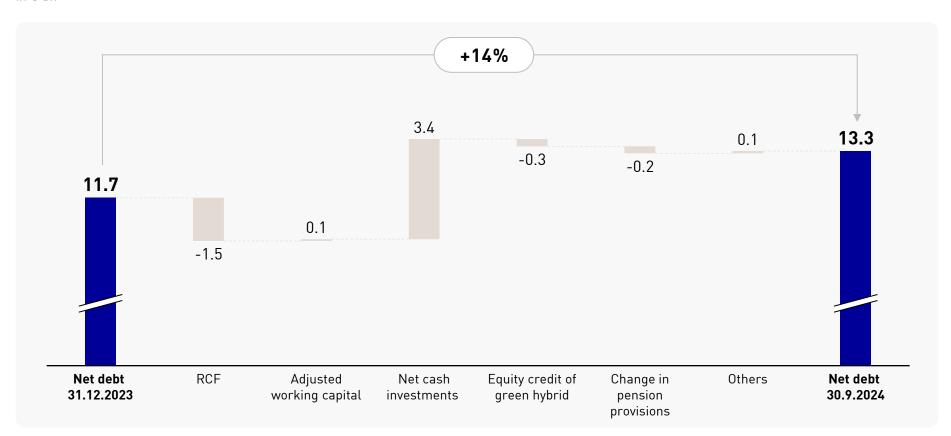
<sup>&</sup>lt;sup>1</sup> After covering interest expenses, taxes and dividend payments, the retained cash flow is available to the company for investment without the need to raise additional debt. | <sup>2</sup> Previous year's figures restated.

## Net debt mainly driven by growth investments



#### Net debt

in € bn



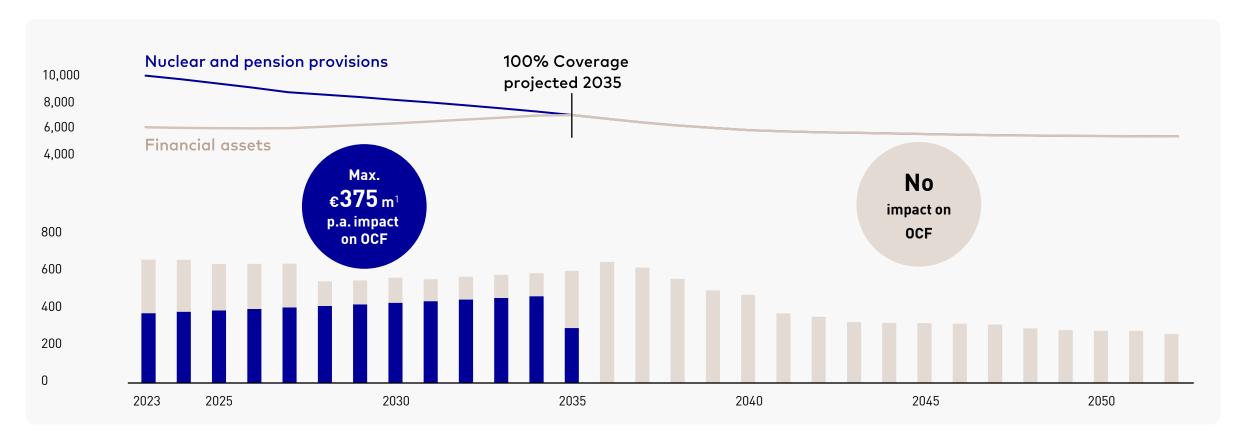
- Debt repayment potential target of ≥15%¹
- Current credit ratings:A-/Baa1
- Commitment to maintain solid investment grade ratings

# Asset Liability Management Model limits the impact on the operating cash flow<sup>1</sup>



#### EnBW's cash flow-based model

in € m



## Multi-year overview (1/2)



		2023	2022	2021	2020	2019
Earnings						
External revenue	€ mn	44,431	56,003	32,148	19,694	19,436
Adjusted EBITDA <sup>1</sup>	€mn	6,365	3,967	2,959	2,781	2,433
Adjusted Group net profit/loss <sup>1,2</sup>	€mn	2,780	1,413	1,203	683	787
Earnings per share <sup>2</sup>	€	5.68	6.42	1.34	2.20	2.71
Dividend per share/dividend payout ratio <sup>3</sup>	€/%	1.50/15	1.10/31	1.10/36	1.00/40	0.70/40
Balance sheet						
Equity	€ mn	15,853	12,769	8,499	7,769	7,445
Net debt <sup>4</sup>	€ mn	11,703	10,847	10,351	14,407	12,852
Net financial debt <sup>4</sup>	€ mn	7,558	7,214	4,466	7,232	6,022
Cash flow						
Retained cash flow <sup>1</sup>	€ mn	4,832	3,217	1,784	1,639	1,241
Debt repayment potential <sup>1,4,5</sup>	%	41.3	29.7	17.2	11.4	-
Internal financing capability <sup>5</sup>	%	-	-	-	102.8	90.0
Profitability						
ROCE <sup>1,6</sup>	%	17.6	10.9	6.9	6.3	5.2
Value spread <sup>1,6</sup>	%	10.2	4.1	2.0	-	_

¹The figures for the 2022 financial year have been restated. | ²In relation to the profit/loss attributable to the shareholders of EnBW AG. | ³The dividend payout ratio for 2022 was calculated based on the adjusted Group net profit before the restatement of the figure for the previous year. Adjusted for the valuation effects of IFRS 9 in 2021 and 2019. | ⁴For the calculation of the net debt and debt repayment potential, please refer to the section "The EnBW Group" of the management report. | ⁵The debt repayment potential replaced the internal financing capacity as a key performance indicator in 2021. | ⁶The value spread replaced the return on capital employed (ROCE) as a key performance indicator in 2022.

## Multi-year overview (2/2)



		2023	2022	2021	2020	2019
		2023	2022	2021	2020	2019
Energy sales						
Electricity	bn kWh	81	106	108	107	153
Gas	bn kWh	548	509	495	442	362
Sustainable Generation Infrastructure						
External revenue	€ mn	20,832	30,543	13,804	6,064	6,623
Adjusted EBITDA <sup>1</sup>	€mn	4,648	2,616	1,540	1,278	925
System Critical Infrastructure						
External revenue <sup>1</sup>	€ mn	6,328	6,679	4,413	3,657	3,460
Adjusted EBITDA <sup>1</sup>	€mn	1,772	1,058	1,263	1,347	1,355
Smart Infrastructure for Customers						
External revenue <sup>1</sup>	€ mn	17,249	18,755	13,924	9,965	9,350
Adjusted EBITDA <sup>1</sup>	€mn	240	498	344	335	326



## Additional information: Calendar, links and contacts

## Financial calendar and important links



#### Upcoming events



Publication 12M 2024 26 March 2025, 02:00 p.m. (CET) Investor and analyst conference call



#### Important links

Quarterly Statement 9M 2024 (PDF) Six-Monthly Financial Report 2024 (PDF) Integrated Annual Report 2023 (PDF) Green Bond Impact Report 2023 (PDF) Green Financing Framework 2024 (PDF) ESG Factbook 2024 (PDF) EnBW Climate Transition Plan 2024 (PDF) EnBW Investor website Open website

## **Key contacts**



#### Contacts



Marcel Münch SVP Finance, M&A and Investor Relations +49 721 63 16 102 



Lenka Zikmundova Head of Investor Relations

+49 721 63 12 210

l.zikmundova@enbw.com



Julia von Wietersheim Senior Manager Investor Relations +49 721 63 12 060

j.vonwietersheim@enbw.com

#### Important links

- **EnBW Investor website**
- investor.relations@enbw.com

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#### EnBW Energie Baden-Württemberg AG

#### **Investor Relations**

 investor.relations@enbw.com **\** +49 721 63-12060 Durlacher Allee 93 76131 Karlsruhe, Germany

Companies registered office: Karlsruhe, Germany

Local court Mannheim · HRB no. 107956

Chairman of the Supervisory Board: Lutz Feldmann

Board of management: Dr. Georg Stamatelopoulos (Chairman), Thomas Kusterer (Deputy Chairman), Dirk Güsewell, Peter Heydecker, Colette Rückert-Hennen