





Chief Executive Officer



# EnBW achieves all goals for 2024 and extends its track record of strong performance



**FY24 adjusted EBITDA guidance reached** across **all** segments benefitting from EnBW's broadly diversified setup delivering high share of **low-risk earnings** 

**€4.9 bn Adj. EBITDA**FY 2023: €6.4 bn

**71% Low-risk earnings**FY 2023<sup>1</sup>: 55%

Laying the foundation for growth with substantial investments focusing on grids and renewables almost entirely aligned with EU Taxonomy

**€6.2 bn**Investments
FY 2023: €4.9 bn

**89%**Taxonomy-aligned capex
FY 2023: 87%

**Delivering on our priorities** in transforming our portfolio with renewables capacity at all-time high and moving up to an **ESG leadership position** 

**59%**Renewables installed capacity
FY 2023<sup>1</sup>: 55%

MSCI ESG Rating
FY 2023: A

## Maintaining the fast pace of our portfolio transformation with a clear focus on security of supply



We continuously increase our renewable portfolio ...

6.6 GW

Renewable installed capacity

59%/63%

Renewable capacity/generation

>25 GW

Wind and solar pipeline



... and consistently reduce our merchant coal-fired power generation ...

**-0.5 GW** (to 3.1 GW)

Coal-based generation capacity yoy<sup>1</sup>

4%

Coal-based revenues

**-15%** 

CO<sub>2</sub>-intensity yoy<sup>1</sup>

... while strengthening our balanced integrated portfolio.

>2.1 GW

New flexible power incl. grid booster<sup>2</sup>

>1,200 km

Main electricity grids projects in execution

>6,000

Fast-charging points for electric vehicles

# Boosting our flexible power assets and thus security of supply







#### Flexible merchant fuel switch power plants

- 3 H<sub>2</sub>-ready dispatchable CCGTs with 1.5 GW in total
- All under construction with first COD in 2025
- Immediate 55% carbon reduction with switch to natural gas



#### Grid stabilization power plant Marbach

- 300 MW, started operation recently
- Delivers full power in under 30 minutes upon request of TSO
- Serves exclusively to ensure continual grid stability



#### Large-scale battery storage Marbach

- Cobalt-free battery storage contributes to security of supply
- Total capacity of 100 MWh
- COD 2025/26



#### **Grid booster Kupferzell**

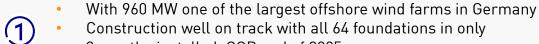
- One of the largest grid battery storage systems in the world with 250 MW in 1 sec for 1h in the event of a failure in transmission grid
- COD 2025

### Strengthening our offshore wind platform in 2024





#### He Dreiht (under construction)



- Construction well on track with all 64 foundations in only 3 months installed; COD end of 2025
- More than half of capacity secured via PPAs

#### **Dreekant** (site secured)

- 1 GW secured in the 2024 German auction
- Development activities started incl. work on approval documents

#### Mona and Morgan (under development)

- 3 GW sea bed leases secured
- Grid connection agreements signed, tendering for all key compontents ongoing
- Morven (under development)
  - 2.9 GW sea bed leases secured; development ongoing

# Expanding our grid infrastructure for secure and affordable supply by minimizing the need for redispatch





#### SuedLink<sup>1</sup> (under construction)



- One of the largest energy infrastructure projects in Germany
- 700 km, 100% underground, high-voltage
- Transmits 2 x 2 GW of wind power
- ~130 km currently under construction; COD 2028

#### **Ultranet**<sup>1</sup> (under construction)



- 340 km, 100% overhead, high-voltage
- Transmits 2 GW of wind power
- Converter, first of its kind in Germany, already in use
- >40 km under construction; COD 2026

## 100% H<sub>2</sub>-ready pipelines as part of Germany-wide H<sub>2</sub> core grid (under construction)



- **South Germany (SEL)<sup>2</sup>:** central 250km H<sub>2</sub> supply artery in Germany's southwest once it switches to hydrogen
- Central Germany<sup>2</sup>: first 600 km H<sub>2</sub> network connecting chemical and industrial centers
- North-South (Flow)<sup>2</sup>: 1,600 km in total to connect production centers and import corridors with major consumption regions



## Thomas Kusterer

Deputy CEO and Chief Financial Officer



# Successful FY 2024: goals met, growth opportunities captured and further diversification of funding achieved



FY24 performance **meets expectations with good adj. EBITDA** in line with market normalization while **capturing growth** opportunities in the mid- and long-term through **significant investments** 

**€4.9 bn Adj. EBITDA**FY 2023: €6.4 bn

**€6.2 bn Gross invest**FY 2023: €4.9 bn

Key milestones in sustainable finance with **record green bond issuance** in 2024, substantial pre-financing for 2025 and **further diversification of investor base** beyond Europe

€3.3 bn
Issuance of green bonds

A\$1.0 bn
Inaugural issuance
Green dual-tranche bond

**Solid credit ratings** confirmed by Moody's and S&P with a stable outlook, strong balance sheet and **debt repayment potential** achieved **at top end** of target range

A-/Baa1 S&P/Moody's 16%

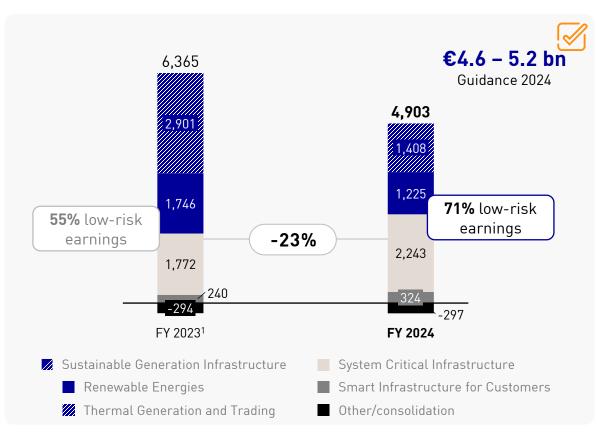
Debt repayment potential
Target 2024: 13 – 16%

## Adjusted EBITDA meets expectations in a back-to-normal market environment



#### Adjusted EBITDA

in € m



#### Renewable Energies

 Pumped storage earnings contribution below exceptionally high level in the previous year

#### Thermal Generation and Trading

- Return to normalized earnings with reduced volatility in energy markets

#### Transmission and distribution grids

+ Higher earnings driven by increased grid investments

#### Customer business

+ Retail business improves after last year's negative effect

<sup>1</sup> Previous year's figures restated.

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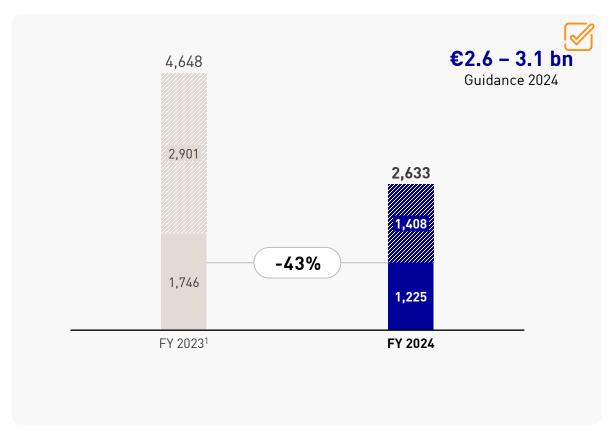
## Sustainable Generation Infrastructure



## Solid operational earnings despite lower price levels

#### Adjusted EBITDA

in € m



#### Nenewable Energies

- Lower earnings from pumped storage due to declining price levels
- + Increase in earnings from run-of-river

#### Thermal Generation and Trading

- Lower realized hedged generation margins due to market normalization
- Reduced volatility and less favorable gas market conditions

#### Gross cash investments for the segment

• **€2.2 bn** (FY 2023: €1.8 bn), 64% in renewable projects

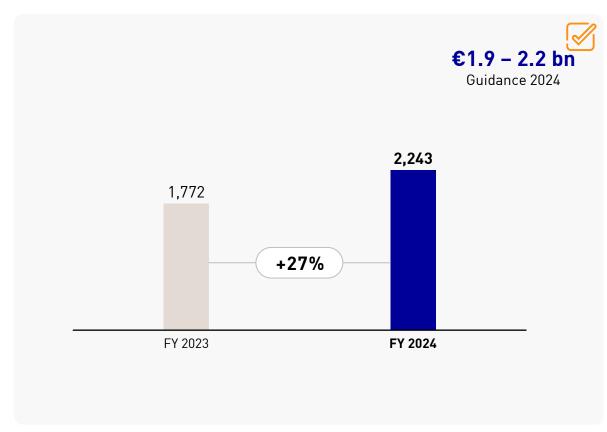




## Increased earnings on the back of investments in regulated grids

#### Adjusted EBITDA

in € m



#### Transmission and distribution grids

- + Higher earnings as a result of increased investments in grid expansion and reinforcement
- + Lower expenses for maintaining grid reserve and redispatch
- Increased personnel expenses and higher costs for operation and maintenance

#### Gross cash investments for the segment

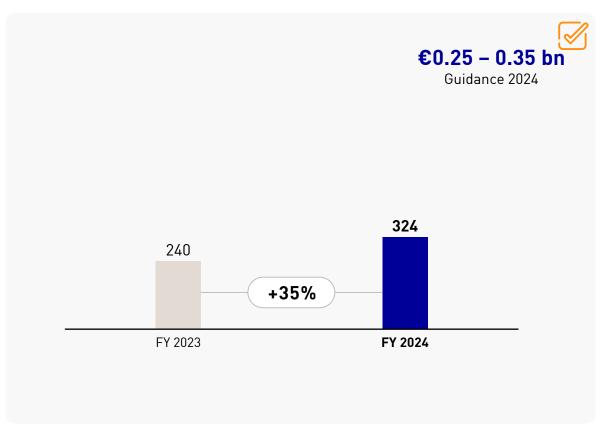
• €3.3 bn (FY 2023: €2.7 bn) predominantly in transmission grid projects

## Smart Infrastructure for Customers Retail business improves



#### Adjusted EBITDA

in € m



#### Customer and e-mobility business

- + Absence of negative prior-year effects from deconsolidation of our subsidiary bmp greengas<sup>1</sup>
- Lower sales volumes
- Operational effects from our solar home storage subsidiary Senec
- + E-mobility achieves EBITDA break-even

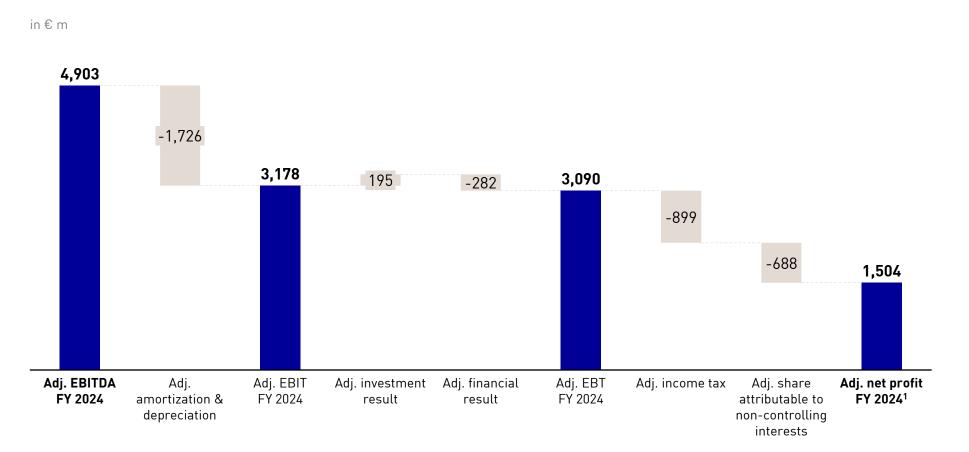
#### Gross cash investments for the segment

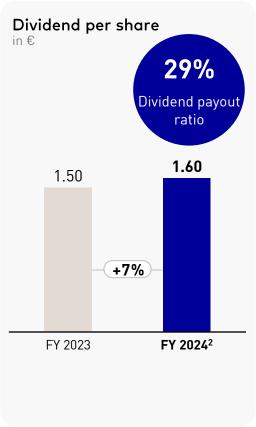
• **€643 m** (FY 2023: €383 m) – up predominantly due to transfer of bmp greengas to retail and higher e-mobility investments

<sup>&</sup>lt;sup>1</sup> A green gas supply and sales company within EnBW Group.







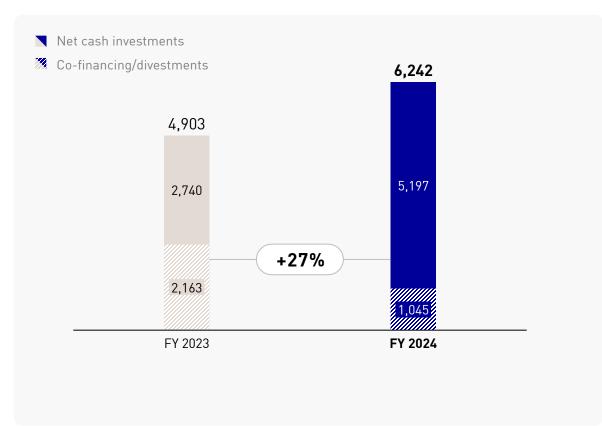


### Capturing growth opportunities through high investments



#### Total investments

in € m



#### Investments by segments<sup>1</sup>



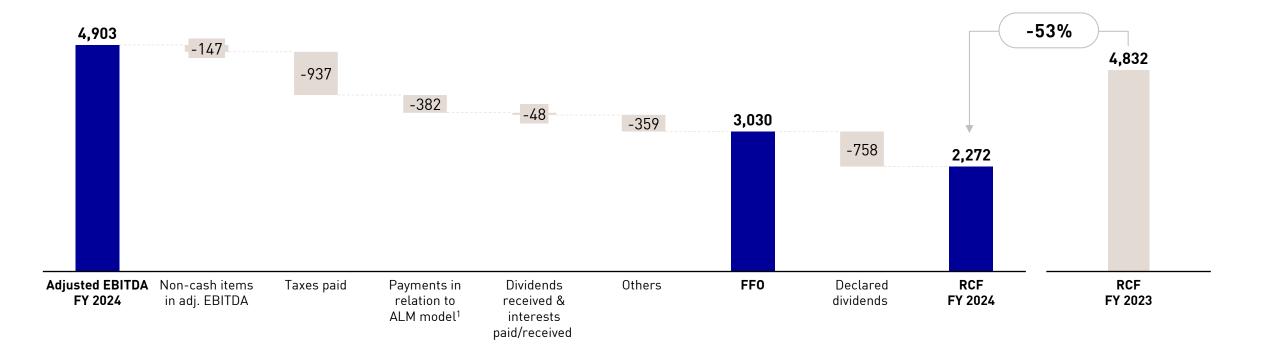
<sup>1</sup> May not add up to 100% due to rounding.

# Retained cash flow in line with lower adjusted EBITDA and higher dividends



#### Retained cash flow

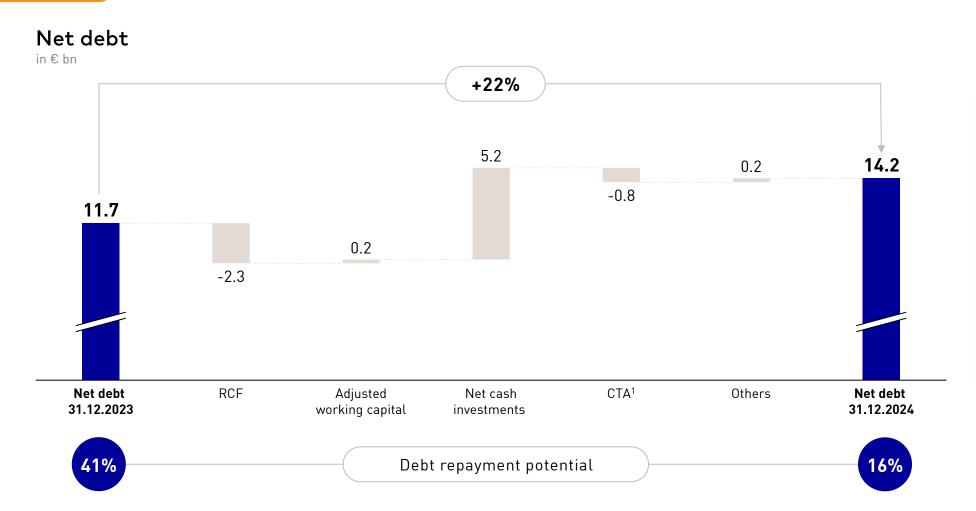
in € m



<sup>&</sup>lt;sup>1</sup> Asset Liability Management Model: management of financing needs for pension and nuclear obligations by corresponding financial assets within an economically reasonable period.

## Net debt driven by growth investments





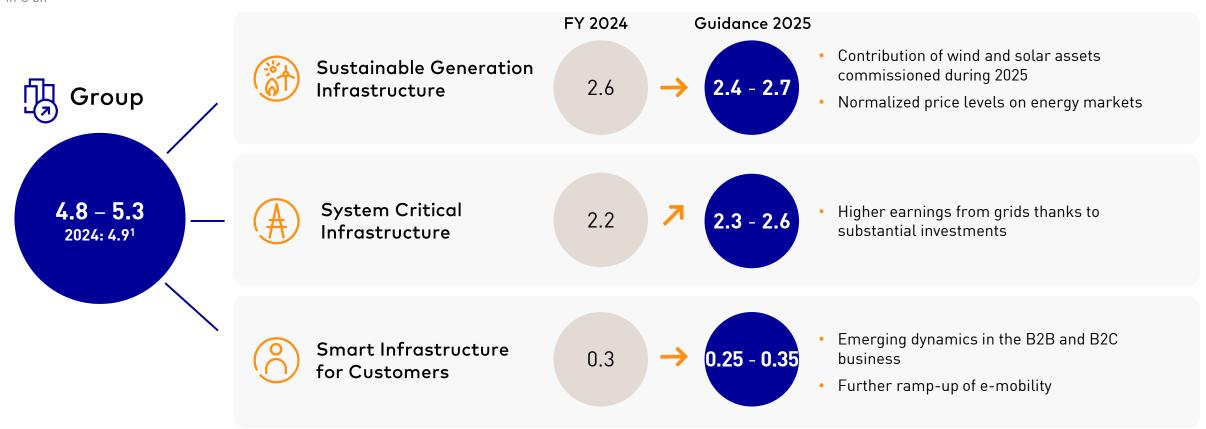
- Debt repayment
  potential achieved at
  top end of 13 16%
  target range for 2024
  with 16% and in line
  with the long-term
  target of ≥15%²
- Commitment to maintain solid investment grade ratings

<sup>&</sup>lt;sup>1</sup> Contractual Trust Arrangement, a legally structured trustee arrangement for the capital coverage of direct pension obligations with separate and spun-off assets. | <sup>2</sup> Retained cash flow/net debt.

### Steady growth reflected in 2025 earnings guidance



in € bn



<sup>1</sup> Incl. Other/consolidation with -€0.3 bn.

## -EnBW



**Dr. Georg Stamatelopoulos**Chief Executive Officer

Thomas Kusterer
Deputy CEO and
Chief Financial Officer

Q&A



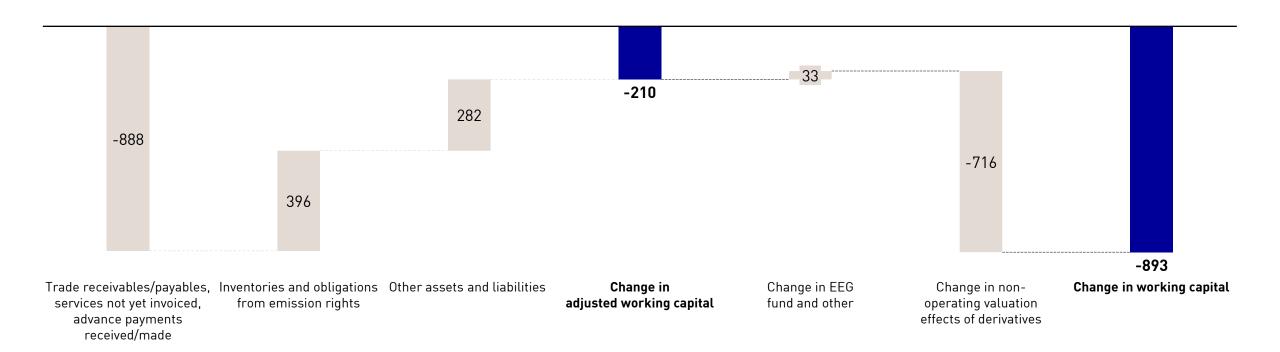
## Additional information

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## Adjusted working capital<sup>1</sup>



in € m

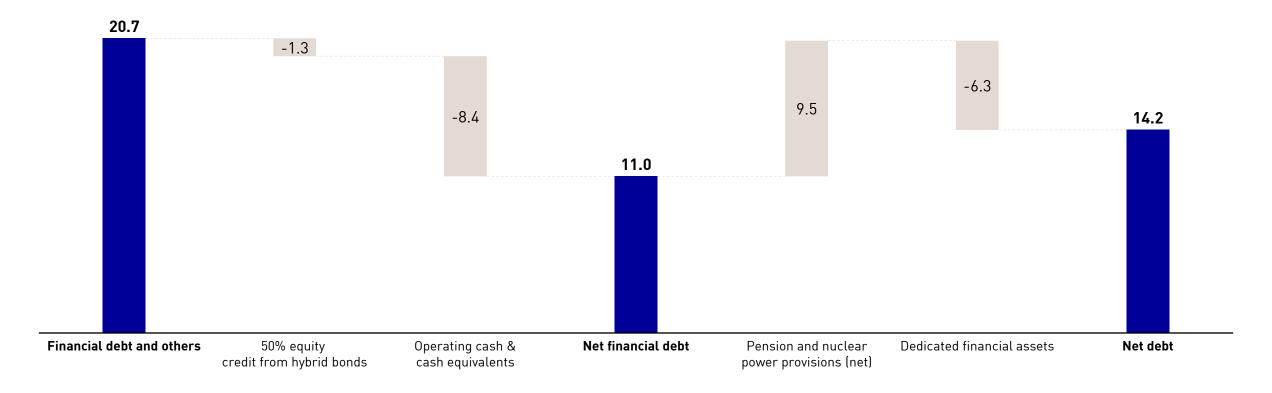


<sup>1</sup> 1 January – 31 December 2024.

### Calculation of net debt1



in € bn

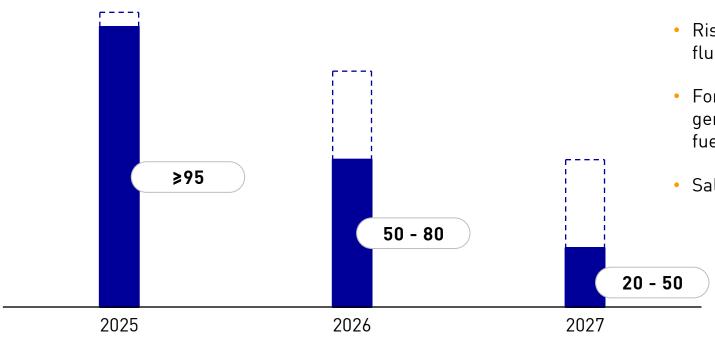


<sup>1</sup> As of 31 December 2024.

## Electricity generation hedge levels<sup>1</sup>



in %



#### EnBW follows a risk mitigating hedging strategy

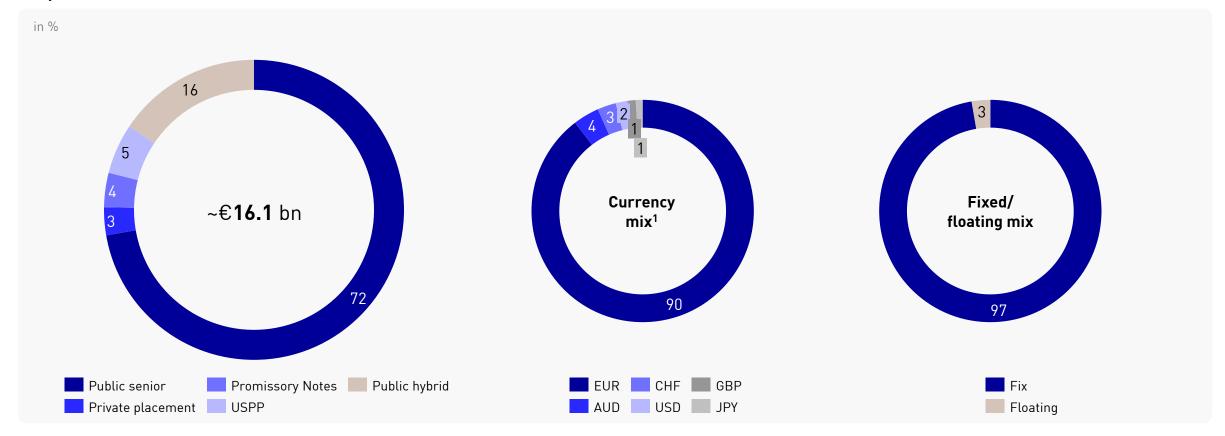
- Risk mitigating hedging strategy focuses on reducing price fluctuations risks
- Forward hedging up to 3 years in advance of our electricity generation, whilst also hedging the prices for necessary fuels and emission allowances
- Sales contracts closed on back-to-back basis

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### Well-diversified debt instruments

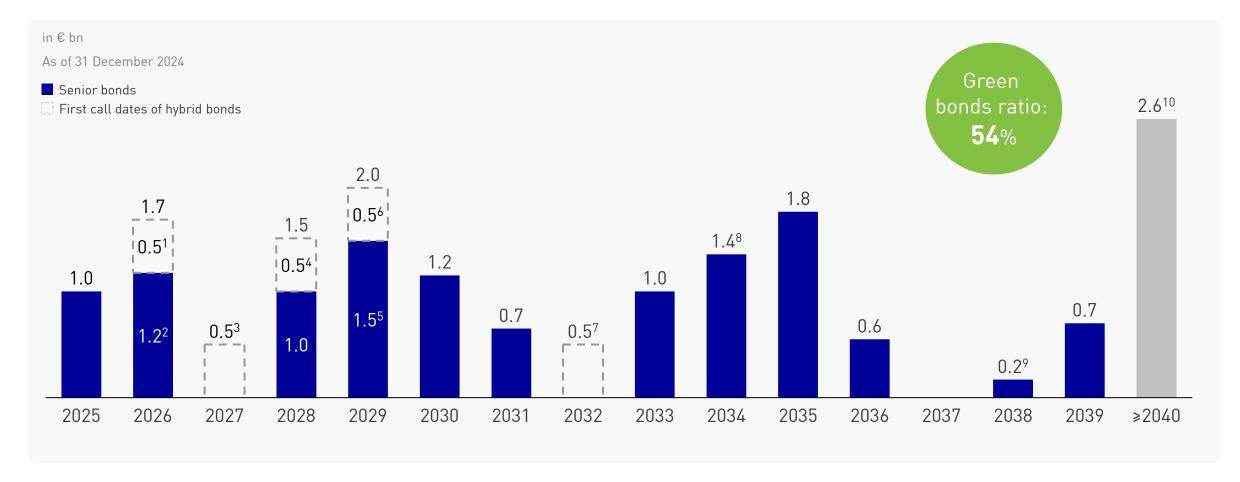


#### Capital market debt



### Maturities of EnBW's bonds





<sup>&</sup>lt;sup>1</sup> First call date: green hybrid maturing in 2080. | <sup>2</sup> Includes CHF 165 m, converted as of 31 December 2024. | <sup>3</sup> First call date: green hybrid maturing in 2079. | <sup>4</sup> First call date: green hybrid maturing in 2081. | <sup>5</sup> Includes CHF 245 m, converted as of 31 December 2024 and AUD 350 m (swap in € at issuance). | <sup>6</sup> First call date: green hybrid maturing in 2084. | <sup>7</sup> First call date: hybrid maturing in 2081. | <sup>8</sup> Includes AUD 650 m (swap in € at issuance). | <sup>10</sup> Includes €2,500 m hybrids (final maturities; first call dates included in the chart) and €125 m senior bonds.

## Credit ratings and major sustainability ratings<sup>1</sup>





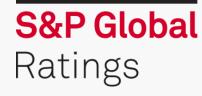






















<sup>1</sup> As of March 2025. | 2 Moody's: latest update and credit opinion published on 22 October 2024. | S&P: latest update published on 23 September 2024 and latest full analysis on 23 August 2024. |

<sup>&</sup>lt;sup>3</sup> CDP Climate Change rating; rated B- (Management) in the CDP Water Security rating.

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## Financial calendar and important links



#### Upcoming events



Annual General Meeting 2025

8 May 2025, 10:00 a.m. (CEST)



Publication reporting 3M 2025

13 May 2025, 2:00 p.m. (CEST)

Investor and analyst conference call



Publication reporting 6M 2025

8 August 2025, 2:00 p.m. (CEST)

Investor and analyst conference call



Publication reporting 9M 2025

13 November 2025, 2:00 p.m. (CET)

Investor and analyst conference call

#### Important links



Annual Report 2024	Download now (PDF, 4.7 MB)
Green Bond Impact Report 2023	Download now (PDF, 3.6 MB)
Factbook 2024	<b>∪ Download now</b> (PDF, 11.5 MB)
Green Financing Framework 2024	<b>∪ Download now</b> (PDF, 5.6 MB)
ESG Factbook 2024	<b>↓</b> Download now (PDF, 8.6 MB)
EnBW Climate Transition Plan 2024	<b>. Download now</b> (PDF, 2.5 MB)
EnBW Investor Website	(      Open in browser now

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